#### Condensed Financial Statements

#### Hong Leong Bank Berhad Unaudited Balance Sheet As At 31 December 2008

The Group

The Bank

|  |      |   | .cup                                  | 1110 21                                 |                                       |
|--|------|---|---------------------------------------|---|---------------------------------------|
|  |      | Financial<br>Period Ended<br>31/12/2008 | Financial<br>Year Ended<br>30/06/2008 | Financial<br>Period Ended<br>31/12/2008 | Financial<br>Year Ended<br>30/06/2008 |
| <u>ASSETS</u>  | Note | RM'000                                  | RM'000                                | RM'000                                  | RM'000                                |
| Cash and short-term funds  |      | 20,876,441                              | 22,264,674                            | 19,223,614                              | 20,392,853                            |
| Deposits and placements with financial institutions                              |      | 7,040,272                               | 2,137,640                             | 7,040,270                               | 2,137,640                             |
| Securities purchased under<br>resale agreements<br>Securities held at fair value |      | -                                       | 972,742                               | -                                       | 972,742                               |
| through profit and loss  | 8    | 5,786,791                               | 4,856,645                             | 4,003,472                               | 3,976,030                             |
| Securities available-for-sale  | 9    | 2,402,906                               | 5,829,084                             | 2,122,016                               | 5,004,554                             |
| Securities held-to-maturity  | 10   | 4,614,800                               | 3,002,401                             | 4,438,227                               | 2,875,444                             |
| Loans, advances and financing  | 11   | 34,577,811                              | 34,534,024                            | 30,460,678                              | 30,306,207                            |
| Other assets   | 12   | 1,235,396                               | 1,881,660                             | 1,376,876                               | 2,098,308                             |
| Statutory deposits with<br>Bank Negara Malaysia                                  |      | 1,068,764                               | 1,315,464                             | 931,100                                 | 1,170,500                             |
| Investment in subsidiary companies   |      | _                                       | _                                     | 575,746                                 | 592,041                               |
| Investment in an associated company  |      | 992,974                                 | -                                     | 946,560                                 | -                                     |
| Prepaid land lease payments  |      | 6,244                                   | 6,286                                 | 5,366                                   | 5,403                                 |
| Property, plant and equipment  |      | 312,350                                 | 290,301                               | 296,223                                 | 274,222                               |
| Intangible assets  |      | 27,634                                  | 33,262                                | 26,059                                  | 31,509                                |
| Deferred tax assets  |      | 184,292                                 | 173,153                               | 165,877                                 | 155,303                               |
| General and Family Takaful fund assets   |      | 166,319                                 | 163,869                               | -                                       | -                                     |
| Total Assets   | -    | 79,292,994                              | 77,461,205                            | 71,612,084                              | 69,992,756                            |
| <u>LIABILITIES AND</u><br>SHAREHOLDERS' FUNDS                                    |      |   |                                       |   |                                       |
| Deposits from customers<br>Deposits and placements<br>of banks and other         | 13   | 65,758,605                              | 62,547,947                            | 59,510,779                              | 56,466,660                            |
| financial institutions   | 14   | 2,982,341                               | 6,372,576                             | 2,335,939                               | 5,593,576                             |
| Obligations on securities sold   |      |   |                                       |   |                                       |
| under repurchase agreements Bills and acceptance payable                         |      | 1,625,389                               | -<br>411,183                          | 1,524,972                               | 300,703                               |
| Other liabilities  | 15   | 2,521,974                               | 2,090,609                             | 2,387,283                               | 2,010,521                             |
| Subordinated Bonds   | 10   | 727,766                                 | 671,750                               | 727,766                                 | 671,750                               |
| Provision for taxation   |      | 67,067                                  | 70,033                                | 8,757                                   | 26,413                                |
| General and Family Takaful fund  |      | ,                                       | •                                     | •                                       | ,                                     |
| liabilities  |      | 4,565                                   | 3,232                                 | -                                       | -                                     |
| General and Family Takaful policyholders' fund                                   |      | 161,753                                 | 160,637                               | -                                       | -                                     |
| Total Liabilities  | -    | 73,849,460                              | 72,327,967                            | 66,495,496                              | 65,069,623                            |
|  | -    |   |                                       |   |                                       |
| Share Capital<br>Reserves  |      | 1,580,107<br>4,519,131                  | 1,580,107<br>4,208,474                | 1,580,107                               | 1,580,107                             |
| Less: Treasury Shares  |      | (699,046)                               | 4,206,474<br>(699,041)                | 4,235,527<br>(699,046)                  | 4,042,067<br>(699,041)                |
| Total Shareholders' Equity<br>Minority interest                                  | -    | <b>5,400,192</b><br>43,342              | <b>5,089,540</b><br>43,698            | 5,116,588                               | 4,923,133                             |
| Total Equity   |      | 5,443,534                               | 5,133,238                             | 5,116,588                               | 4,923,133                             |
| Total Liabilities and Equity   | -    | 79,292,994                              | 77,461,205                            | 71,612,084                              | 69,992,756                            |
| COMMITMENTS AND CONTINGENCIES  | 25   | 74,537,813                              | 81,641,545                            | 73,655,842                              | 80,675,167                            |
|  |      |   |                                       |   |                                       |
| CAPITAL ADEQUACY   |      |   |                                       |   |                                       |
| Before deducting proposed dividends  |      |   |                                       |   |                                       |
| Core capital ratio   | 21   | 13.74%                                  | 13.30%                                | 13.01%                                  | 14.29%                                |
| Risk-weighted capital ratio  | 21   | 14.07%                                  | 16.36%                                | 13.01%                                  | 15.76%                                |
|  |      |   |                                       |   |                                       |
| After deducting proposed dividends   |      |   |                                       |   |                                       |
| Core capital ratio   | 21   | 13.47%                                  | 12.84%                                | 12.72%                                  | 13.78%                                |
| Risk-weighted capital ratio  | 21   | 13.81%                                  | 15.91%                                | 12.72%                                  | 15.25%                                |
| Net asset per share attributable to ordinary                                     |      |   |                                       |   |                                       |
| equity holders of the parent (RM) *  |      | 3.73                                    | 3.51                                  | 3.53                                    | 3.40                                  |
|  |      |   |                                       |   |                                       |

<sup>\*</sup> The Net assets per share attributable to ordinary equity holders of the parent (RM) is computed as Total Shareholders' Funds (excluding Minority Interest) divided by total number of ordinary shares in circulation

# Hong Leong Bank Berhad

# Condensed Financial Statements Unaudited Income Statement For The Financial Quarter Ended 31 December 2008

#### The Group

|   | Note     | Current<br>Quarter Ended<br>31/12/2008<br>RM'000 | Corresponding<br>Quarter Ended<br>31/12/2007<br>RM'000 | Current<br>Period Ended<br>31/12/2008<br>RM'000 | Corresponding<br>Period Ended<br>31/12/2007<br>RM'000 |
|---|----------|--|--|---|---|
| Interest income<br>Interest expense   | 16<br>17 | 790,533<br>(427,297)                             | 754,117<br>(406,835)                                   | 1,607,502<br>(887,224)                          | 1,505,601<br>(825,796)                                |
| Net interest income<br>Net income from Islamic Banking business<br>Other operating income | 18       | 363,236<br>38,338<br>162,633                     | 347,282<br>40,412<br>136,527                           | 720,278<br>81,795<br>312,265                    | 679,805<br>79,640<br>239,622                          |
| Net Income<br>Other operating expenses  | 19       | 564,207<br>(217,396)                             | 524,221<br>(206,082)                                   | 1,114,338<br>(434,703)                          | 999,067<br>(404,732)                                  |
| Operating profit before provision Allowance for losses on loans,                          | 20       | 346,811<br>(25,631)                              | 318,139<br>(25,051)                                    | 679,635<br>(36,864)                             | 594,335<br>(44,536)                                   |
| advances and financing Impairment loss  | 20       | (20,031)   | (25,051)   | (33,209)  | (1,009)   |
| Share of profit after tax of equity accounted associated company                          |          | 321,180<br>18,917                                | 293,088  | 609,562<br>46,414                               | 548,790<br>-  |
| Profit before taxation (and zakat) Taxation Zakat   |          | 340,097<br>(82,849)<br>(13)                      | 293,088<br>(78,801)                                    | 655,976<br>(156,833)<br>(29)                    | 548,790<br>(146,397)                                  |
| Net profit for the period   |          | 257,235  | 214,287  | 499,114   | 402,393   |
| Attributable to:  |          |  | 0.10.0.1   | 400.470   | 100 110   |
| Equity holders of the parent<br>Minority Interest   |          | 257,427<br>(192)                                 | 213,844<br>443   | 499,470<br>(356)                                | 402,110<br>283  |
| Net profit for the period   |          | 257,235  | 214,287  | 499,114   | 402,393   |
| Earnings per share - basic (sen)  |          | 17.8   | 14.8   | 34.5  | 27.7  |
| Earnings per share - fully diluted (sen)  |          | 17.8   | 14.8   | 34.5  | 27.7  |

# Hong Leong Bank Berhad

# Condensed Financial Statements Unaudited Income Statement For The Financial Quarter Ended 31 December 2008

#### The Bank

|  | Note | Current<br>Quarter Ended<br>31/12/2008<br>RM'000 | Corresponding<br>Quarter Ended<br>31/12/2007<br>RM'000 | Current<br>Period Ended<br>31/12/2008<br>RM'000 | Corresponding<br>Period Ended<br>31/12/2007<br>RM'000 |
|--|------|--|--|---|---|
| Interest income  | 16   | ,  | 754,024  | 1,612,549                                       | 1,506,240   |
| Interest expense   | 17   | (428,177)  | (407,906)  | (889,467)                                       | (827,848)   |
| Net interest income<br>Net income from Islamic Banking busines:      | e    | 363,397  | 346,118  | 723,082   | 678,392   |
| Other operating income   | 18   | 144,904  | 135,804  | 266,214   | 242,278   |
| Net Income   |      | 508,301  | 481,922  | 989,296   | 920,670   |
| Other operating expenses   | 19   | (199,766)  | (189,872)  | (400,221)                                       | (373,963)   |
| Operating profit before provision Allowances for losses on loans and |      | 308,535  | 292,050  | 589,075   | 546,707   |
| financing  | 20   | (26,177)   | (20,492)   | (37,730)  | (34,744)  |
| Impairment loss  |      |  | _  | (33,209)  | (1,009)   |
|  |      | 282,358  | 271,558  | 518,136   | 510,954   |
| Share of profit after tax of equity accounted associated companies   |      | -  | <u>-</u>   | -   |   |
| Profit before taxation (and zakat)                                   |      | 282,358  | 271,558  | 518,136   | 510,954   |
| Taxation<br>Zakat  |      | (71,497)   | (73,227)   | (131,735)                                       | (135,259)   |
| Profit after taxation  |      | 210,861  | 198,331  | 386,401   | 375,695   |
| Profit attributable to shareholders                                  |      | 210,861  | 198,331  | 386,401   | 375,695   |
| Earnings per share - basic (sen)                                     |      | 14.6   | 13.7   | 26.7  | 25.9  |
| Earnings per share - fully diluted (sen)                             |      | 14.6   | 13.7   | 26.7  | 25.9  |

Condensed Financial Statements Hong Leong Bank Berhad

Unaudited Statement of Changes in Equity For The Financial Period Ended 31 December 2008

|   |                            |                            | •                        |  |                                       |  | •                             |                              |  |                                |                           |
|---|----------------------------|----------------------------|--------------------------|--|---------------------------------------|--|-------------------------------|------------------------------|--|--------------------------------|---------------------------|
| The Group   | Share<br>Capital<br>RM'000 | Share<br>Premium<br>RM'000 | Statutory Reserve RM'000 | Non-distributable<br>Fair Value<br>Reserve<br>RM'000 | Share<br>options<br>Reserve<br>RM'000 | Exchange<br>Fluctuation<br>Reserve<br>RM'000 | Distributable Retained Profit | Treasury<br>Shares<br>RM'000 | Total<br>Shareholders'<br>Equity<br>RM'000 | Minority<br>Interest<br>RM'000 | Total<br>Equity<br>RM'000 |
| As at 1 July 2008<br>As previously stated                         | 1,580,107                  | 539,664                    | 1,823,644                | (14,701)   | 2,720                                 | 35,529                                       | 1,821,618                     | (699,041)                    | 5,089,540                                  | 43,698                         | 5,133,238                 |
| As at 1 July 2008, as restated                                    | 1,580,107                  | 539,664                    | 1,823,644                | (14,701)   | 2,720                                 | 35,529                                       | 1,821,618                     | (699,041)                    | 5,089,540                                  | 43,698                         | 5,133,238                 |
| Currency translation<br>differences                               |                            | 1                          |                          |  |                                       | (75)   |                               | ,                            | (75)                                       |                                | (75)                      |
| Net gain/(toss) not recognised<br>in the profit and toss accounts |                            |                            |                          |  |                                       | (75)   |                               | ,                            | (75)                                       |                                | (75)                      |
| Investment of shares in a subsidiary                              | •                          | ı                          |                          | ,  |                                       | ŀ  |                               | 1                            |  | •                              | ,                         |
| Net profit for the period   | ,                          |                            | •                        | •  |                                       | ,  | 499,470                       | ı                            | 499,470                                    | (326)                          | 499,114                   |
| Transfer to stalutory reserve                                     |                            | 1                          | 18,938                   |  |                                       | ŀ  | (18,938)                      | •                            | •  | •                              |                           |
| Dividend paid   |                            |                            | •                        |  |                                       | •  | (163,014)                     | ,                            | (163,014)                                  | •                              | (163,014)                 |
| Net fair value changes in available for sale securities           |                            | F                          |                          | (30.875)   | ٠                                     |  | , ,                           |                              | (e)  |                                | (3)                       |
| Options charge arising from ESOS granted                          | ,                          |                            | 1                        | •  | 5,151                                 | ı  |                               |                              | 5,151                                      |                                | 5,151                     |
| <br>Closing Balance @31 Dec 08                                    | 1,580,107                  | 539,664                    | 1,842,582                | (45,576)   | 7,871                                 | 35,454                                       | 2,139,136                     | (699,046)                    | 5,400,192                                  | 43,342                         | 5,443,534                 |
| As at 1 July 2007 As previously stated                            | 1,580,107                  | 539,664                    | 1,791,566                | (8,508)  |                                       | 39,111                                       | 1,369,223                     | (695,111)                    | 4,615,052                                  | 43,655                         | 4,658,707                 |
| As at 1 July 2007, as restated                                    | 1,580,107                  | 539,664                    | 1,791,566                | (8)208)  |                                       | 39,111                                       | 1,369,223                     | (695,111)                    | 4,615,052                                  | 43,655                         | 4,658,707                 |
| Currency translation<br>differences                               |                            | ı                          | 1                        |  |                                       | (3,582)                                      |                               | 1                            | (3,582)                                    |                                | (3,582)                   |
| Net gain/(loss) not recognised<br>in the profit and loss accounts | 4                          |                            | •                        | 4  |                                       | (3,582)                                      |                               |                              | (3,582)                                    |                                | (3,582)                   |
| Investment of shares in a subsidiary                              |                            |                            |                          |  |                                       |  |                               |                              |  | 1                              |                           |
| Net profit for the period   | ,                          |                            | •                        | ,  | •                                     | 1  | 402,110                       | ı                            | 402,110                                    | 283                            | 402,393                   |
| Transfer to statutory reserve                                     |                            | •                          | 15,479                   |  | 1                                     |  | (15,479)                      | •                            | ,  |                                | ,                         |
| Dividend paid   |                            |                            |                          |  |                                       | i  | (160,840)                     | ı                            | (160,840)                                  |                                | (160,840)                 |
| Purchase of treasury shares                                       |                            |                            | 1                        |  | •                                     |  |                               | •                            | ,  |                                | ı                         |
| less. Treasury shares   |                            |                            |                          |  |                                       |  |                               | (3,923)                      | (3,923)                                    |                                | (3,923)                   |
| Net fair value changes in available for sale<br>securities        |                            | ,                          | ì                        | (751)  |                                       |  |                               |                              | (751)                                      |                                | (751)                     |
| Shares in subsidiary issued to minority interest                  | ,                          | ,                          | 1                        |  | 557                                   | ,  | ı                             |                              | 557  |                                | 557                       |
| Closing Balance @ 31 Dec 07                                       | 1,580,107                  | 539,664                    | 1,807,045                | (10,259)   | 557                                   | 35,529                                       | 1,595,014                     | (699,034)                    | 4,848,623                                  | 43,938                         | 4,892,561                 |
| I   |                            |                            |                          |  |                                       |  |                               |                              |  |                                |                           |

Condensed Financial Statements Hong Leong Bank Berhad Unaudited Statement of Changes in Equity For The Financial Period Ended 31 December 2008

|  |                            |                            |                   | :  |                                       |  |                        |                              |                       |
|--|----------------------------|----------------------------|-------------------|--|---------------------------------------|--|------------------------|------------------------------|-----------------------|
| <u>The Bank</u>  | Share<br>Capital<br>RM'000 | Share<br>Premium<br>RM'000 | Statutory Reserve | Non-distributable —<br>Fair value<br>reserve<br>RM'000 | Share<br>options<br>Reserve<br>RM'000 | Exchange<br>Fluctuation<br>Reserve<br>RM'000 | Retained Profit RM'000 | Treasury<br>Shares<br>RM'000 | Total<br>RM'060       |
| As at 1 July 2008<br>As previously stated<br>Prior Year Adjustment                       | 1,580,107                  | 539,664                    | 1,741,612         | (14,663)   | 2,720                                 | 35,529                                       | 1,737,205              | (699,041)                    | 4,923,133             |
| As at 1 July 2008, as restated   | 1,580,107                  | 539,664                    | 1,741,612         | (14,663)   | 2,720                                 | 35,529                                       | 1,737,205              | (699,041)                    | 4,923,133             |
| Currency translation<br>differences  | 1                          | 1                          |                   |  |                                       | (3)  |                        |                              | (3)                   |
| Net gain/(loss) not recognised in the profit and loss accounts Net profit for the period |                            | 1 1                        | 1 1               | ,  |                                       | (8)  | 386,401                | ,                            | (3)                   |
| Transfer to statutory reserve<br>Dividend paid   | 1 1                        |                            | ,                 |  |                                       | •  | (163,014)              |                              | <u>.</u><br>(163,014) |
| less: Purchase of Treasury Shares  | į                          | 1                          | 1                 |  |                                       | ı  | ·                      | (2)                          | (2)                   |
| Net fair value changes in available for sale<br>securities                               |                            |                            |                   | (35,075)   |                                       |  |                        | ÷                            | (35,075)              |
| Options charge arising from ESOS granted   |                            |                            |                   |  | 5,151                                 |  |                        |                              | 5,151                 |
| Closing Balance@31 December 2008   | 1,580,107                  | 539,664                    | 1,741,612         | (49,738)   | 7,871                                 | 35,526                                       | 1,960,592              | (699,046)                    | 5,116,588             |
| As at 1 July 2007<br>As previously stated<br>Prior Year Adjustment                       | 1,580,107                  | 539,664                    | 1,741,612         | (9,720)  |                                       | 39,111                                       | 1,298,020              | (695,111)                    | 4,493,683             |
| As at 1 July 2007, as restated   | 1,580,107                  | 539,664                    | 1,741,612         | (9,720)  | 1                                     | 39,111                                       | 1,298,020              | (695,111)                    | 4,493,683             |
| Curency translation<br>differences   | •                          |                            |                   |  |                                       | (3,582)                                      |                        |                              | (3,580)               |
| Net gain/(loss) not recognised in the profit and loss accounts                           | •                          | ,                          |                   | ,  | ,                                     | (3.582)                                      | ,                      | ,                            | (3,582)               |
| Net profit for the period  | •                          | •                          |                   | •  | •                                     | •  | 375,695                | ,                            | 375,695               |
| Transfer to statutory reserve  | ,                          | ,                          | ,                 | 1  | ı                                     | ı  | i                      |                              | *                     |
| Dividend paid  | •                          | •                          |                   | •  | •                                     | 1  | (160,840)              | r                            | (160,840)             |
| Purchase of treasury shares  |                            | •                          |                   | ,  |                                       |  |                        | (3,923)                      | (3,923)               |
| Net fair vatue changes in available<br>for sale securities                               | ٠                          | ,                          | Þ                 | 190  | •                                     | •  |                        | ٠                            | 190                   |
| Options Balance @ 31 December 2007   |                            |                            | •                 |  | 557                                   |  | •                      |                              | 557                   |
| Closing Balance @31 December 2007  | 1,580,107                  | 539,664                    | 1,741,612         | (9,530)  | 557                                   | 35,529                                       | 1,512,875              | (699,034)                    | 4,701,780             |

# Hong Leong Bank Berhad

# Condensed Financial Statements Unaudited Condensed Cash Flow Statement For The Financial Period Ended 31 December 2008

The Group

The Bank

| Financial<br>Period Ended<br>31/12/2008<br>RM'000 | Financial<br>Period Ended<br>31/12/2007<br>RM'000   | Financial<br>Period Ended<br>31/12/2008<br>RM'000   | Financial<br>Period Ended<br>31/12/2007<br>RM'000   |
|---|---|---|---|
|   |   |   |   |
| 655,976   | 548,790   | 518,136   | 510,954   |
| (13,110)  | 24,304  | 15,944  | 5,989   |
| 642,866   | 573,094   | 534,080   | 516,943   |
| (159,263)   | (137,774)   | (147,404)   | (126,810)   |
| (829,783)   | 1,968,075   | (685,395)   | 1,531,349   |
| (346,180)   | 2,403,395   | (298,719)   | 1,921,482   |
| (1,023,986)                                       | 272,718   | (852,453)   | 252,012   |
| (18,052)  | (181,887)   | (18,052)  | (181,887)   |
| (1,388,218)                                       | 2,494,226   | (1,169,224)   | 1,991,607   |
| (15)  | 613   | (15)  | 613   |
|   | 45.000.046  | 22 222 572  | 4400004   |
|   |   |   | 14,880,849  |
| 20,876,441  | 18,484,755  | 19,223,614  | 16,873,069  |
|   | Period Ended<br>31/12/2008<br>RM'000<br>655,976<br>(13,110)<br>642,866<br>(159,263)<br>(829,783)<br>(346,180)<br>(1,023,986)<br>(18,052)<br>(1,388,218) | Period Ended 31/12/2008 RM'000 RM'000 RM'000  655,976 548,790 (13,110) 24,304 (159,263) (137,774) (829,783) 1,968,075 (1,023,986) 272,718 (18,052) (181,887) (1,388,218) (15) 613 22,264,674 15,989,916 | Period Ended 31/12/2008 RM'000         Period Ended 31/12/2007 RM'000         Period Ended 31/12/2008 RM'000           655,976 (13,110)         548,790 (13,136)         518,136 (15,944)           642,866 (1573,094)         534,080 (147,404)         682,783)           (139,263) (137,774) (829,783)         (1,968,075)         (685,395)           (346,180) (1,023,986) (1,023,986) (1,023,986) (1,023,986)         272,718 (852,453)         (18,052)           (1,388,218) (15) (15) (15) (15) (15)         22,264,674 (15,989,916) (15,989,916)         20,392,853 |

#### HONG LEONG BANK BERHAD ("HLB" or "Bank")

# NOTES TO THE UNAUDITED CONDENSED FINANCIAL STATEMENTS FOR FINANCIAL QUARTER ENDED 31 DECEMBER 2008

#### 1 Basis of preparation

The condensed financial statements of the Group and of the Bank have been prepared in accordance with Financial Reporting Standard ("FRS") 134: Interim Financial Reporting (previously known as MASB 26) issued by the Malaysian Accounting Standard Board ("MASB") and Chapter 9, Part K of the Listing Requirements of the Bursa Malaysia Securities Berhad and revised guidelines on Financial Reporting for Licensed Institutions (BNM/GP8) issued by Bank Negara Malaysia and should be read in conjunction with the Group's audited annual financial statements for the year ended 30 June 2008.

The accounting policies and presentation adopted by the Group and the Bank for the interim financial statements are consistent with those adopted in the financial statements for the financial year ended 30 June 2008 except for the first time adoption of FRS 128, 'Investment in Associates'.

# 2 Status of matters giving rise to the auditor's qualified report in the preceding annual financial statements for the year ended 30 June 2008

There was no qualified report issued by the auditors in the preceding annual financial statements for the year ended 30 June 2008.

#### 3 Seasonality or cyclicality of operations

The business operations of the Group and the Bank have not been affected by any material seasonal and cyclical factors.

#### 4 Exceptional items or unusual events affecting financial statements

There were no exceptional items or unusual events that materially affected the financial statements.

#### 5 Variation from financial estimates reported in preceding financial period/year

There were no changes in estimates of amounts reported in the prior financial year that may have a material effect in the current period.

#### 6 Issuance and repayment of debt and equity securities

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities during the financial period ended 31 December 2008 other than as mentioned below:-

#### a) Share Buy-back

During the financial period ended 31 December 2008, the Bank purchased a total of 1,000 of its issued share capital from the open market. The shares purchased are being held as treasury shares in accordance with the provision of Section 67A of the Companies Act, 1965.

Details of the shares bought back for the financial period ended 31 December 2008 were as follows:

| Month .        | No of shares<br>bought back | Lowest<br>price paid<br>RM | Highest<br>price paid<br>RM | Average price paid | Total consideration<br>(including<br>transaction cost)<br>RM |
|----------------|-----------------------------|----------------------------|-----------------------------|--------------------|--|
| Jul-08         | -                           | -                          | -                           | -                  | -  |
| Aug-08         | -                           | -                          | -                           | -                  | -  |
| Sep-08         | -                           | -                          | -                           | _                  | -  |
| Oct-08         | -                           | -                          | -                           | -                  | -  |
| Nov-08         | 1,000                       | 5.05                       | 5.05                        | 5.05               | 5,098  |
| Dec-08         | -                           | _                          | -                           |                    | _  |
| For the period | 1,000                       | 5.05                       | 5.05                        | 5.05               | 5,098  |

The total number of shares bought back, all of which were held as treasury shares as at 31 December 2008 amounted to 81,091,700 shares, at an average price per share of RM5.32. None of the treasury shares were resold or cancelled to date.

#### 6 Issuance and repayment of debt and equity securities (Continued)

#### b) Purchase of shares pursuant to ESOS

A trust has been set up for the ESOS of the Bank and is administered by an appointed trustee. The trustee will be entitled from time to time to accept financial assistance from the Bank upon such terms and conditions as the Bank and the trustee may agree to purchase the Bank's shares from the open market for the purposes of this trust. In accordance to FRS 132: Financial Statements: Presentation and Disclosure, the shares purchased for the benefit of the ESOS holders are recorded as "Treasury Shares", in addition to the Treasury Shares for share buy-back, in the Shareholders' Funds on the Balance Sheet.

During the financial period ended 31 December 2008, the trust did not purchase any new shares. As at 31 December 2008, the total number of Treasury Shares for ESOS was 50,000,000 at an average carrying value of RM5.35 per share.

The Bank has granted the following conditional incentive share options to eligible executives of the Bank pursuant to the ESOS of HLB:

- (a) 4,500,000 share options at an exercise price of RM5.72;
- (b) 21,800,000 share options at an exercise price of RM6.05;
- (c) 12,835,000 share options at an exercise price of RM5.99; and
- (d) 250,000 share options at an exercise price of RM5.75

subject to the achievement of certain performance criteria during the performance period. The said share options, if vested, will be satisfied by the transfer of existing shares purchased by a trust established for the ESOS.

#### c) Subordinated Bonds

On 3 August 2005, the Bank issued USD200 million in aggregate principal amount of Subordinated Bonds ("the Bonds") due 2015 callable with step-up in 2010. The Bonds bear interest at the rate of 5.25% per annum from, and including 3 August 2005 to, but excluding 3 August 2010 and, thereafter, at a rate per annum equal to the 5 Year US Treasury Rate plus 2.717%. The interest is payable semi-annually in arrears on 3 February and 3 August in each year, commencing on 3 February 2006. The Bonds were issued at a price of 99.848 per cent of the principal amount of the Bonds. The Bonds will, subject to the prior written approval of Bank Negara Malaysia, if required, be redeemable in whole but not in part, at the option of the Bank on 3 August 2010 or in the event of certain changes affecting taxation in Malaysia or any other jurisdiction where the Bank has to pay tax in relation to the Bonds, at their principal amount plus accrued interest.

The Bonds constitute unsecured liabilities of the Bank, and are subordinated in right of payment to the deposit liabilities and all other liabilities of the Bank in accordance with the terms and conditions of the issue and qualify as Tier 2 capital for the purpose of determining the capital adequacy ratio of the Group and the Bank.

#### 7 Dividends paid

A final dividend of 15.0 sen per share less income tax of 25% in respect of financial year ended 30 June 2008 amounting to RM163.0 million was paid on 18 November 2008.

#### 8 Securities held at fair value through profit or loss

|                                   | The C  | <del>Iroup</del>                                   | The ?  | <u>Bank</u>  |
|-----------------------------------|--|--|--|--|
|                                   | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 |
| Held-for-trading                  |  |  |  |  |
| Money market instruments:         |  |  |  |  |
| Malaysian Government Treasury     |  |  |  |  |
| Bills                             | 309,626  | 129,937  | 142,509  | 129,937  |
| Malaysian Government Securities   | 99,211   | 195,689  | 99,211   | 195,689  |
| Malaysian Government Investment   |  |  |  |  |
| Certificates                      | 22,553   | 55,188   | -  | -  |
| Bank Negara Malaysia (BNM)        |  |  |  |  |
| Bills                             | 1,078,790  | 1,170,850  | 417,506  | 793,682  |
| Bankers' Acceptance and Islamic   |  |  |  |  |
| Accepted bills                    | 2,981,055  | 2,862,379  | 2,399,944  | 2,503,847  |
| Negotiable Instruments of Deposit | 1,242,188  | 306,353  | 941,753  | 265,676  |
| Khazanah Bond                     | 50,819   | 47,334   | -  |  |
|                                   | 5,784,242  | 4,767,730  | 4,000,923  | 3,888,831  |
| Quoted securities:                | ,,,,,  | , ,  | , ,  | , ,  |
| Shares in Malaysia *              | -  | 74,052   | -  | 72,336   |
| Unquoted securities:              |  |  |  |  |
| Private Debt Securities           | 2,549  | 14,863   | 2,549  | 14,863   |
| Total securities held-for-trading | 5,786,791  | 4,856,645  | 4,003,472  | 3,976,030  |

 $<sup>\</sup>mbox{\ensuremath{^{\ast}}}$  During the period, amount of RM 58 million ( Group ) RM57 million ( Bank ) was reclassified to available-for-sale portfolio

#### 9 Securities available-for-sale

|                                     | The C  | <del>Group</del>                                   | The ]  | <u>Bank</u>  |
|-------------------------------------|--|--|--|--|
|                                     | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 |
| Money market instruments:           |  |  |  |  |
| Malaysian Government Investment     |  |  |  |  |
| Certificates                        | 178,906  | 1,505,134  | 10,298   | 852,909  |
| Negotiable Instruments of Deposit   | -  | 16,760   | -  | 16,760   |
| Other Government Securities         | 8,909  | 8,343  | 8,909  | 8,343  |
| Khazanah Bonds                      | 9,789  | 9,531  | -  | -  |
| Government Treasury Bills           | 321,913  | 432,902  | 321,912  | 432,902  |
| Malaysian Government Securities     | 162,417  | 1,880,380  | 162,417  | 1,880,380  |
| Singapore Government securities     | 24,482   | -  | 24,482   | -  |
| Cagamas Bonds                       | 330,831  | 972,495  | 295,634  | 873,474  |
|                                     | 1,037,247  | 4,825,545  | 823,652  | 4,064,768  |
| Quoted Securities:                  |  |  |  |  |
| Shares and Convertible Loan         |  |  |  |  |
| Stocks *                            | 62,361   | 3,039  | 61,372   | 3,039  |
| Foreign Currency Bonds              | 1,081,709  | 769,054  | 1,072,094  | 769,054  |
| Unquoted securities:                |  |  |  |  |
| Private Debt Securities             | 221,589  | 231,446  | 164,898  | 167,693  |
| Total securities available-for-sale | 2,402,906  | 5,829,084  | 2,122,016  | 5,004,554  |

<sup>\*</sup> Includes amount transferred from Held-for-trading Group (RM56.9 million) and Bank (RM55.9 million )

## 10 Securities held-to-maturity

|                                   | The C  | <u>Group</u>                                       | The 1  | Bank   |
|-----------------------------------|--|--|--|--|
|                                   | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 |
| Money market instruments:         |  |  |  |  |
| Malaysian Government Securities   | 1,938,265  | 752,186  | 1,938,265  | 752,186  |
| Malaysian Government              | 1,936,203  | 752,100  | 1,930,203  | 752,100  |
| Investment Certificates           | 105,647  | 60,305   | 45,384   | _  |
| Cagamas bonds                     | 309,939  | 230,314  | 309,939  | 230,314  |
| Negotiable Instruments of Deposit | 2,029,364  | 1,718,179  | 1,979,593  | 1,718,179  |
| Khazanah Bonds                    | -  | -  | -  | -  |
|                                   | 4,383,215  | 2,760,984  | 4,273,181  | 2,700,679  |
| Quoted securities:                |  |  |  |  |
| Foreign currency bonds            | -  | -  | -  | -  |
| Unquoted securities:              |  |  |  |  |
| Shares                            | 27,578   | 27,054   | 27,003   | 26,479   |
| Private debt securities           | 201,453  | 211,518  | 135,489  | 145,441  |
| Loan Stocks                       | 2,554  | 2,845  | 2,554  | 2,845  |
|                                   | 231,585  | 241,417  | 165,046  | 174,765  |
| Total securities held-to-maturity | 4,614,800  | 3,002,401  | 4,438,227  | 2,875,444  |

#### 11 Loans, advances and financing

|   | The G  | <u>roup</u>  | The F  | <u>Bank</u>  |
|---|--|--|--|--|
|   | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 |
| Overdrafts  | 2,236,761  | 2,435,782  | 2,229,534  | 2,425,797  |
| Term loans:   |  |  |  |  |
| - Housing and shop loans/financing                  | 20,117,292   | 19,445,381   | 16,624,566   | 16,252,857   |
| - Syndicated term loan/financing                    | 1,495,044  | 1,422,294  | 1,302,534  | 1,206,734  |
| - Hire purchase receivables                         | 6,121,428  | 6,167,037  | 3,400,430  | 3,195,623  |
| - Lease receivables                                 | 20,055   | 22,602   | -  | -  |
| - Other term loans/financing                        | 1,963,713  | 2,512,094  | 1,819,223  | 2,370,894  |
| Credit/charge card receivables                      | 2,041,951  | 1,925,986  | 2,041,951  | 1,925,986  |
| Bills receivables                                   | 308,668  | 357,255  | 308,668  | 354,769  |
| Trust receipts                                      | 125,224  | 139,725  | 125,224  | 139,725  |
| Claims on customers under                           |  |  |  |  |
| acceptance credits                                  | 2,910,272  | 3,057,364  | 2,726,842  | 2,861,952  |
| Block discounting                                   | 8,416  | 8,422  | 8,416  | 8,396  |
| Revolving credits                                   | 1,126,672  | 799,314  | 1,126,672  | 799,314  |
| Staff loans:  |  |  |  |  |
| Directors   | -  | -  | -  | -  |
| Staffs other than Directors                         | 99,150   | 102,020  | 99,121   | 101,979  |
| Other loans/financing                               | 49,591   | 48,339   | 48,891   | 47,561   |
|   | 38,624,237   | 38,443,615   | 31,862,072   | 31,691,587   |
| Unearned interest and income                        | (3,219,112)  | (3,001,136)  | (634,285)  | (581,463)  |
| Gross loans, advances and financing                 | 35,405,125   | 35,442,479   | 31,227,787   | 31,110,124   |
| Fair value changes arising from fair value hedges   | 62,270   | (35,717)   | 31,165   | (21,063)   |
| Allowance for bad and doubtful debts and financing: |  |  |  |  |
| - General   | (526,112)  | (526,957)  | (463,849)  | (461,900)  |
| - Specific  | (363,472)  | (345,781)  | (334,425)  | (320,954)  |
| Net loans, advances and financing                   | 34,577,811   | 34,534,024   | 30,460,678   | 30,306,207   |

# 11a By type of customer

|                                     | The C  | <u>Group</u>                                       | The l  | <u>Bank</u>  |
|-------------------------------------|--|--|--|--|
|                                     | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 |
| Domestic non-bank financial         |  |  |  |  |
| institutions                        | 125,770  | 122,659  | 105,432  | 102,211  |
| Domestic business enterprises       |  |  |  |  |
| - Small and medium enterprises      | 3,317,970  | 3,505,565  | 3,061,531  | 3,160,983  |
| - Others                            | 6,895,175  | 7,200,936  | 6,254,751  | 6,590,822  |
| Government and statutory bodies     | 418  | 1,592  | 365  | 1,533  |
| Individuals                         | 24,009,915   | 23,477,491   | 20,802,054   | 20,163,640   |
| Other domestic entities             | 19,351   | 25,976   | 17,638   | 23,997   |
| Foreign entities                    | 1,036,526  | 1,108,260  | 986,016  | 1,066,938  |
| Gross loans, advances and financing | 35,405,125   | 35,442,479   | 31,227,787   | 31,110,124   |

# 11b By interest/profit rate sensitivity

|                                     | The Group  |  | The Bank   |  |
|-------------------------------------|--|--|--|--|
|                                     | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 |
| Fixed rate                          |  |  |  |  |
| - Housing and shop loans/financing  | 890,725  | 1,634,343  | 405,461  | 1,125,875  |
| - Hire purchase receivables         | 5,323,946  | 5,395,285  | 2,922,851  | 2,771,276  |
| - Other fixed rate loan/financing   | 3,085,748  | 3,025,201  | 2,943,737  | 2,822,549  |
| Variable rate                       |  |  |  |  |
| - Base lending rate plus            | 23,369,492   | 22,468,590   | 22,403,852   | 21,471,366   |
| - Cost plus                         | 2,723,102  | 2,800,269  | 2,539,773  | 2,800,267  |
| - Other variables rates             | 12,112   | 118,791  | 12,112   | 118,791  |
| Gross loans, advances and financing | 35,405,125   | 35,442,479   | 31,227,787   | 31,110,124   |

#### 11c By economic purpose

|                                     | The Group  |  | The Bank                                 |  |
|-------------------------------------|--|--|--|--|
|                                     | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 | Financial Period Ended 31/12/2008 RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 |
| Purchase of securities              | 336,932  | 517,205  | 336,571                                  | 516,773  |
| Purchase of transport vehicles      | 5,018,601  | 5,017,181  | 2,769,662                                | 2,584,272  |
| Purchase of landed properties       |  |  |  |  |
| - residential                       | 13,756,773   | 13,275,941   | 12,670,290                               | 12,278,962   |
| - non-residential                   | 4,332,568  | 4,232,178  | 4,128,426                                | 4,037,636  |
| Personal use                        | 2,547,044  | 2,363,560  | 2,489,552                                | 2,303,164  |
| Credit card                         | 2,037,865  | 1,925,986  | 2,037,865                                | 1,925,986  |
| Purchase of consumer durables       | 61   | 128  | 61                                       | 126  |
| Construction                        | 450,130  | 541,258  | 421,435                                  | 506,570  |
| Working capital                     | 6,921,591  | 7,564,139  | 6,370,397                                | 6,951,781  |
| Others                              | 3,560  | 4,903  | 3,528                                    | 4,854  |
| Gross loans, advances and financing | 35,405,125   | 35,442,479   | 31,227,787                               | 31,110,124   |

# 11d Non-performing loans by purpose

|                                | The Group                                |  | The Bank   |  |
|--------------------------------|--|--|--|--|
|                                | Financial Period Ended 31/12/2008 RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 |
| Purchase of securities         | 11,222                                   | 13,793   | 11,002   | 13,551   |
| Purchase of transport vehicles | 65,329                                   | 56,043   | 37,746   | 32,267   |
| Purchase of landed properties  |  |  |  |  |
| - residential                  | 234,906                                  | 229,221  | 216,374  | 212,736  |
| - non-residential              | 71,037                                   | 79,537   | 70,049   | 78,597   |
| Personal use                   | 42,554                                   | 40,969   | 42,326   | 40,843   |
| Credit card                    | 35,361                                   | 28,751   | 35,361   | 28,751   |
| Construction                   | 33,237                                   | 38,592   | 32,584   | 38,430   |
| Working capital                | 339,926                                  | 353,493  | 335,175  | 349,377  |
| Others                         | 3  | 3  | 3  | 3  |
|                                | 833,575                                  | 840,402  | 780,620  | 794,555  |

# 11e Movements in non-performing loans, advances and financing ("NPL") are as follows:

|  | The Group  |  | The Bank   |  |
|--|--|--|--|--|
|  | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 |
| At beginning   | 840,402  | 1,033,380  | 794,555  | 970,373  |
| Non-performing during the                                  |  |  |  |  |
| period/year  | 1,276,671  | 2,594,538  | 1,182,830  | 2,408,810  |
| Reclassified as performing                                 | (1,065,872)  | (2,195,316)  | (990,674)  | (2,041,874)  |
| Amount written back in respect of                          |  |  |  |  |
| recoveries   | (131,312)  | (332,256)  | (119,877)  | (302,442)  |
| Amount written off   | (86,294)   | (261,664)  | (86,194)   | (242,032)  |
| Exchange differences                                       | (20)   | 1,720  | (20)   | 1,720  |
| Closing balance  | 833,575  | 840,402  | 780,620  | 794,555  |
| Specific allowance   | (363,472)  | (345,781)  | (334,425)  | (320,954)  |
| Net non-performing loans,                                  | -  |  |  |  |
| advances and financing                                     | 470,103  | 494,621  | 446,195  | 473,601  |
| Net NPL as a % of gross loans, advances and financing less |  |  |  |  |
| specific allowance   | 1.3%   | 1.4%   | 1.4%   | 1.5%   |

# Movements in allowance for bad and doubtful debts (and financing) accounts are as follows:

|   | The C  | <u>Froup</u>                                       | The Bank   |  |
|---|--|--|--|--|
|   | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 |
| General Allowance   |  |  | 4.64.000   | 10.5.700   |
| At beginning  | 526,957  | 481,746  | 461,900  | 425,782  |
| Net provisions made during the  | (825)  | 44,443   | 1,969  | 35,350   |
| year<br>Exchange differences  | (20)   | 768  | (20)   | 768  |
| Closing balance   | 526,112  | 526,957  | 463,849  | 461,900  |
| As a % of gross loans, advances<br>and financing less specific<br>allowance | 1.5%   | 1.5%   | 1.5%   | 1.5%   |
| Specific Allowance  |  |  |  |  |
| At beginning  | 345,781  | 412,760  | 320,954  | 380,780  |
| Allowance made during the period/year                                       | 142,878  | 298,603  | 135,436  | 276,805  |
| Amount written back in respect  |  |  |  |  |
| of recoveries   | (38,873)   | (105,139)  | (35,751)   | (95,820)   |
| Amount written off  | (86,294)   | (261;663)  | (86,195)   | (242,031)  |
| Exchange differences  | (20)   | 1,220  | (20)   | 1,220  |
| Closing balance   | 363,472  | 345,781  | 334,424  | 320,954  |

#### 12 Other assets

|  | The Group  |  | The Bank   |  |
|--|--|--|--|--|
|  | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 |
| Interest/Income receivable * Other debtors, deposits and | 113,466  | 140,316  | 108,391  | 134,075  |
| prepayments  | 1,119,335  | 1,738,749  | 1,265,890  | 1,961,638  |
| Foreclosed properties                                    | 2,595  | 2,595  | 2,595  | 2,595  |
|  | 1,235,396  | 1,881,660  | 1,376,876  | 2,098,308  |

<sup>\*</sup> During the period, the partial payment for the subscription of shares in Chengdu Bank of RM738M in June 08 was reclassified to Investment in associate upon completion of the Proposed subscription of 20% Equity Interest in Chengdu on 21 July 2008.

#### 13 Deposits from customers

|                                 | The Group  |  | The Bank   |  |
|---------------------------------|--|--|--|--|
|                                 | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 |
| By type of customer             |  |  |  |  |
| Government and statutory bodies | 1,906,317  | 985,187  | 1,283,348  | 380,161  |
| Business enterprises            | 30,785,240   | 30,087,451   | 26,766,295   | 25,997,556   |
| Individuals                     | 32,009,174   | 30,877,001   | 30,532,106   | 29,592,888   |
| Others                          | 1,057,874  | 598,308  | 929,030  | 496,055  |
|                                 | 65,758,605   | 62,547,947   | 59,510,779   | 56,466,660   |

# 14 Deposits and placements of banks and other financial institution

| •   | The Group  |            | The Bank   |            |
|---|------------|------------|------------|------------|
|   | Financial  | Financial  | Financial  | Financial  |
|   | Period     | Year       | Period     | Year       |
|   | Ended      | Ended      | Ended      | Ended      |
|   | 31/12/2008 | 30/06/2008 | 31/12/2008 | 30/06/2008 |
|   | RM'000     | RM'000     | RM'000     | RM'000     |
| Licensed banks Other financial institutions | 2,513,499  | 5,891,409  | 2,296,499  | 5,302,409  |
|   | 468,842    | 481,167    | 39,440     | 291,167    |
|   | 2.982.341  | 6.372.576  | 2,335,939  | 5,593,576  |

#### 15 Other liabilities

|  | The Group  |  | <u>The Bank</u>                                      |  |
|--|--|--|--|--|
|  | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 |
| Interest/Profit payable Zakat Post employment benefits | 321,769<br>30  | 202,400<br>79                                      | 273,292<br>-   | 170,809  |
| obligation   |  |  |  |  |
| - defined contribution plan                            | 3,266  | 3,385  | 3,266  | 3,385  |
| Loan advance payment                                   | 634,862  | 525,480  | 607,523  | 503,663  |
| Amount due to subsidiary companies                     | -  | -  | 42,576   | 42,593   |
| Others   | 1,562,047  | 1,359,265  | 1,460,626  | 1,290,071  |
|  | 2,521,974  | 2,090,609  | 2,387,283  | 2,010,521  |

#### 16 Interest income

| 2nd Quarter Ended    |  | Ended                |  |
|----------------------|--|----------------------|--|
| 31/12/2008<br>RM'000 | 31/12/2007<br>RM'000   | 31/12/2008<br>RM'000 | 31/12/2007<br>RM'000   |
|                      |  |                      |  |
|                      |  |                      |  |
|                      |  |                      |  |
| 456,167              | 433,239  | 905,634              | 839,478  |
| 25,892               | 14,885   | 53,119               | 46,312   |
| -                    |  |                      |  |
|                      |  |                      |  |
| 191,584              | 186,302  | 406,927              | 392,924  |
|                      |  |                      |  |
| -                    | 19,146   | 1,088                | 36,573   |
| 58,965               | 61,808   | 112,857              | 116,496  |
| 21,073               | 29,824   | 52,969               | 56,110   |
| 36,580               | 8,473  | 73,172               | 17,735   |
| 507                  | 1,996  | 1,181                | 4,237  |
| 790,768              | 755,673  | 1,606,947            | 1,509,865  |
|                      |  |                      |  |
| 4,343                | 1,303  | 8,265                | 849  |
| (4,578)              | (2,859)  | (7,710)              | (5,113)  |
| 790,533              | 754,117  | 1,607,502            | 1,505,601  |
|                      | 31/12/2008<br>RM'000<br>456,167<br>25,892<br>191,584<br>58,965<br>21,073<br>36,580<br>507<br>790,768<br>4,343<br>(4,578) | 31/12/2008           | 31/12/2008<br>RM'000         31/12/2007<br>RM'000         31/12/2008<br>RM'000           456,167<br>25,892         433,239<br>14,885         905,634<br>53,119           191,584         186,302         406,927           -         19,146<br>1,088<br>58,965<br>21,073<br>29,824<br>52,969<br>36,580<br>36,580<br>8,473<br>507<br>1,996<br>1,181         112,857<br>73,172<br>507<br>1,996<br>1,181           790,768         755,673<br>1,606,947         1,606,947<br>4,343<br>4,343<br>1,303<br>8,265<br>(4,578)         8,265<br>(7,710) |

**Cumulative Six Months** 

## 16 Interest income (continued)

|   | 2nd Quarter Ended    |                      | Cumulative Six Months<br>Ended |                      |
|---|----------------------|----------------------|--------------------------------|----------------------|
|   | 31/12/2008<br>RM'000 | 31/12/2007<br>RM'000 | 31/12/2008<br>RM'000           | 31/12/2007<br>RM'000 |
| <b>Bank</b>   |                      |                      |                                |                      |
| Loan, advances and financing                        |                      |                      |                                |                      |
| - Interest income other than                        |                      |                      |                                |                      |
| recoveries from NPLs                                | 456,993              | 433,144              | 909,827                        | 839,219              |
| - Recoveries from NPLs                              | 25,892               | 14,885               | 53,119                         | 46,312               |
| Money at call and deposit placements with financial |                      |                      |                                |                      |
| institutions  | 192,047              | 186,302              | 408,075                        | 393,609              |
| Securities purchased under resale                   | ,                    | •                    | ,                              | •                    |
| agreements  |                      | 19,146               | 1,088                          | 36,573               |
| Securities held-for-trading                         | 58,977               | 61,810               | 113,082                        | 116,709              |
| Securities available-for-sale                       | 20,838               | 29,824               | 52,510                         | 56,110               |
| Securities held-to-maturity                         | 36,580               | 8,473                | 73,172                         | 17,735               |
| Others  | 482                  | 1,996                | 1,121                          | 4,237                |
|   | 791,809              | 755,580              | 1,611,994                      | 1,510,504            |
| Amortisation of premium less                        |                      |                      |                                |                      |
| accretion of discount                               | 4,343                | 1,303                | 8,265                          | 849                  |
| Interest suspended                                  | (4,578)              | (2,859)              | (7,710)                        | (5,113)              |
|   | 791,574              | 754,024              | 1,612,549                      | 1,506,240            |

#### 17 Interest expense

|                                  | 2nd Quarter Ended    |                      | Cumulative Six Months<br>Ended |                      |
|----------------------------------|----------------------|----------------------|--------------------------------|----------------------|
|                                  | 31/12/2008<br>RM'000 | 31/12/2007<br>RM'000 | 31/12/2008<br>RM'000           | 31/12/2007<br>RM'000 |
| Group                            |                      |                      |                                |                      |
| Deposits and placements of banks |                      |                      |                                |                      |
| and other financial institutions | 20,403               | 28,299               | 59,134                         | 61,313               |
| Deposits from customers          | 303,593              | 266,998              | 597,061                        | 530,032              |
| Short term corporate placements  | 93,644               | 97,945               | 212,440                        | 203,915              |
| Subordinated bonds               | 9,464                | 8,681                | 18,052                         | 17,553               |
| Others                           | 193                  | 4,912                | 537                            | 12,983               |
|                                  | 427,297              | 406,835              | 887,224                        | 825,796              |
|                                  | 2nd Quar             | ter Ended            |                                | Six Months<br>ded    |
|                                  | 31/12/2008<br>RM'000 | 31/12/2007<br>RM'000 | 31/12/2008<br>RM'000           | 31/12/2007<br>RM'000 |
| Bank                             |                      |                      |                                |                      |
| Deposits and placements of banks |                      |                      |                                |                      |
| and other financial institutions | 20,879               | 28,299               | 60,295                         | 61,999               |
| Deposits from customers          | 303,997              | 268,069              | 598,143                        | 531,398              |
| Short term corporate placements  | 93,644               | 97,945               | 212,440                        | 203,915              |
| Subordinated bonds               | 9,464                | 8,681                | 18,052                         | 17,553               |
| Others                           | 193                  | 4,912                | 537                            | 12,983               |
|                                  | 428,177              | 407,906              | 889,467                        | 827,848              |

## 18 Other operating income

|  | 2nd Quar             | ter Ended            | Cumulative Six Months<br>Ended |                      |  |
|--|----------------------|----------------------|--------------------------------|----------------------|--|
|  | 31/12/2008<br>RM'000 | 31/12/2007<br>RM'000 | 31/12/2008<br>RM'000           | 31/12/2007<br>RM'000 |  |
| <u>Group</u>                                   |                      |                      |                                |                      |  |
| (a) Fee income:                                |                      |                      |                                |                      |  |
| Commissions                                    | 15,517               | 25,537               | 35,298                         | 50,671               |  |
| Service charges and fees                       | 5,047                | 10,104               | 10,842                         | 19,087               |  |
| Guarantee fees                                 | 1,370                | 1,449                | 2,826                          | 2,992                |  |
| Other fee income                               | 47,818               | 57,445               | 95,419                         | 99,351               |  |
|  | 69,752               | 94,535               | 144,385                        | 172,101              |  |
| (b) Gain/loss arising from sale of securities: |                      |                      |                                |                      |  |
| Net gain from sale of securities               |                      |                      |                                |                      |  |
| held-for-trading and derivatives               | (7,422)              | (8,686)              | 3,847                          | 10,811               |  |
| Net gain from sale of                          |                      |                      |                                |                      |  |
| securities available-for-sale                  | 9,397                | 141                  | 26,717                         | 2,580                |  |
| Net gain from redemption of                    |                      |                      | 100                            |                      |  |
| securities held-to-maturity                    | 52                   |                      | 130                            | 2                    |  |
|  | 2,027                | (8,545)              | 30,694                         | 13,393               |  |
| (c) Gross dividend income from:                |                      |                      |                                |                      |  |
| Subsidiary companies                           | -                    | -                    | -                              | -                    |  |
| Securities held at fair value                  |                      |                      |                                |                      |  |
| through profit or loss                         | 537                  | 973                  | 1,600                          | 2,965                |  |
| Securities available-for-sale                  | -                    | 12                   | 12                             | 12                   |  |
| Securities held to maturity                    | 240                  | 313                  | 3,423                          | 2,653                |  |
|  | 777                  | 1,298                | 5,035                          | 5,630                |  |

# 18 Other operating income (continued)

|  | 2nd Quar   | ter Ended  | Cumulative Six Months<br>Ended                         |   |  |
|--|--|--|--|---|--|
|  | 31/12/2008<br>RM'000                                 | 31/12/2007<br>RM'000                                 | 31/12/2008<br>RM'000                                   | 31/12/2007<br>RM'000                                  |  |
| (d) Net unrealised gains/(losses) on revaluation of securities held-for-trading and derivatives  | 12,392   | 7,515  | 19,061   | 4,354   |  |
| (e) Net realised gains/(losses) on fair value changes arising from fair value hedges   | (3,509)  | (6,268)  | (2,279)  | (15,222)  |  |
| (f) Net unrealised gains/(losses) on fair value changes arising from fair value hedges   | 8,675  | 581  | (4,286)  | (5,645)   |  |
| (g) Other income: Foreign exchange gain Rental income Gain on disposal of property and equipment (net) Profit from Takaful investments Gain from disposal of subsidiary Others | 68,058<br>56<br>109<br>1,253<br>-<br>3,043<br>72,519 | 39,535<br>52<br>118<br>4,426<br>-<br>3,280<br>47,411 | 109,837<br>80<br>353<br>2,636<br>-<br>6,749<br>119,655 | 51,733<br>220<br>673<br>5,704<br>-<br>6,681<br>65,011 |  |
| Total other operating income   | 162,633  | 136,527  | 312,265  | 239,622   |  |

#### 18 Other operating income

|  | 2nd Quar             | ter Ended            | Cumulative Six Months<br>Ended |                      |  |
|--|----------------------|----------------------|--------------------------------|----------------------|--|
|  | 31/12/2008<br>RM'000 | 31/12/2007<br>RM'000 | 31/12/2008<br>RM'000           | 31/12/2007<br>RM'000 |  |
| <b>Bank</b>  |                      |                      |                                |                      |  |
| (a) Fee income:  |                      |                      |                                |                      |  |
| Commissions  | 15,493               | 25,537               | 35,243                         | 50,670               |  |
| Service charges and fees   | 5,047                | 10,104               | 10,842                         | 19,087               |  |
| Guarantee fees   | 1,370                | 1,449                | 2,826                          | 2,992                |  |
| Other fee income   | 47,836               | 57,462               | 95,454                         | 99,383               |  |
|  | 69,746               | 94,552               | 144,365                        | 172,132              |  |
| (b) Gain/loss arising from sale of securities:  Net gain from sale of securities |                      |                      |                                |                      |  |
| held-for-trading and derivatives Net gain from sale of                           | (7,422)              | (8,686)              | 3,847                          | 10,811               |  |
| securities available-for-sale Net gain from redemption of                        | 9,397                | 141                  | 26,717                         | 2,580                |  |
| securities held-to-maturity  | 52                   | -                    | 130                            | 2                    |  |
|  | 2,027                | (8,545)              | 30,694                         | 13,393               |  |
| (c) Gross dividend income from:  |                      |                      |                                |                      |  |
| Subsidiary companies   | -                    | -                    | -                              | -                    |  |
| Securities held-for-trading  | 537                  | 973                  | 1,600                          | 2,965                |  |
| Securities available-for-sale  | -                    | 12                   | 12                             | 12                   |  |
| Securities held to maturity  | 240                  | 313                  | 3,423                          | 2,653                |  |
|  | 777                  | 1,298                | 5,035                          | 5,630                |  |
| •  |                      |                      |                                |                      |  |

## 18 Other operating income (continued)

|   | 2nd Quar             | ter Ended            | Cumulative Six Months<br>Ended |                      |  |
|---|----------------------|----------------------|--------------------------------|----------------------|--|
|   | 31/12/2008<br>RM'000 | 31/12/2007<br>RM'000 | 31/12/2008<br>RM'000           | 31/12/2007<br>RM'000 |  |
| (d) Net unrealised gains/(losses) on revaluation of securities held-for-trading and derivatives | (10,695)             | 7,515                | (34,718)                       | 4,354                |  |
| (e) Net realised gains/(losses) on fair value changes arising from fair value hedges            | (3,509)              | (6,268)              | (2,279)                        | (15,222)             |  |
| (f) Net unrealised gains/(losses) on fair value changes arising from fair value hedges          | 8,508                | 3,412                | (457)                          | 2,207                |  |
| (g) Other income:   | 68.006               | 20.525               | 100 702                        | £1 722               |  |
| Foreign exchange gain Rental income   | 68,096               | 39,535<br>52         | 109,793<br>80                  | 51,733<br>220        |  |
| Gain on disposal of property  | . 56                 | 32                   | 80                             | 220                  |  |
| and equipment (net)   | 109                  | 118                  | 353                            | 673                  |  |
| Gain from disposal of subsidiary  | 6,447                | -                    | 6,447                          | 073                  |  |
| Others  | 3,342                | 4,135                | 6,901                          | 7,158                |  |
|   | 78,050               | 43,840               | 123,574                        | 59,784               |  |
| Total other operating income  | 144,904              | 135,804              | 266,214                        | 242,278              |  |

## 19 Other operating expenses

|                                     | 2nd Quar             | ter Ended            | Ended                |                      |  |
|-------------------------------------|----------------------|----------------------|----------------------|----------------------|--|
|                                     | 31/12/2008<br>RM'000 | 31/12/2007<br>RM'000 | 31/12/2008<br>RM'000 | 31/12/2007<br>RM'000 |  |
| Group                               |                      |                      |                      |                      |  |
| Personnel costs                     |                      |                      |                      |                      |  |
| - Salaries, allowances and          |                      |                      |                      |                      |  |
| bonuses                             | 98,243               | 93,231               | 195,123              | 184,763              |  |
| - Others                            | 9,468                | 8,418                | 19,043               | 15,895               |  |
| Establishment costs                 |                      |                      | •                    |                      |  |
| - Depreciation equipment equipment  | 11,620               | 11,377               | 23,255               | 21,382               |  |
| - Depreciation of Prepaid Lease     | 21                   | 27                   | 42                   | 52                   |  |
| - Amortisation of intangible assets | 3,499                | 3,211                | 6,996                | 6,240                |  |
| - Rental                            | 11,092               | 10,547               | 21,613               | 21,102               |  |
| - Information technology            |                      |                      |                      |                      |  |
| expenses                            | 13,458               | 10,129               | 23,973               | 20,342               |  |
| - Others                            | 9,008                | 11,086               | 18,671               | 20,906               |  |
| Marketing expenses                  |                      |                      |                      |                      |  |
| - Advertisement and publicity       | 13,371               | 13,191               | 29,889               | 23,836               |  |
| - Handling fees                     | 2,700                | 4,165                | 6,343                | 8,084                |  |
| - Others                            | 12,567               | 10,599               | 25,945               | 20,656               |  |
| Administration and general expenses |                      |                      |                      |                      |  |
| - Teletransmission expenses         | 2,388                | 2,734                | 5,177                | 4,918                |  |
| - Stationery & printing             | 3,717                | 3,405                | 6,828                | 7,043                |  |
| - Others                            | 26,244               | 23,962               | 51,805               | 49,513               |  |
|                                     | 217,396              | 206,082              | 434,703              | 404,732              |  |

**Cumulative Six Months** 

# 19 Other operating expenses (continued)

|                                     | 2nd Quar             | ter Ended            | Cumulative Six Months<br>Ended |                      |  |
|-------------------------------------|----------------------|----------------------|--------------------------------|----------------------|--|
|                                     | 31/12/2008<br>RM'000 | 31/12/2007<br>RM'000 | 31/12/2008<br>RM'000           | 31/12/2007<br>RM'000 |  |
| Bank                                |                      |                      |                                |                      |  |
| Personnel costs                     |                      |                      |                                |                      |  |
| - Salaries, allowances and          |                      |                      |                                |                      |  |
| bonuses                             | 86,944               | 85,719               | 173,111                        | 169,648              |  |
| - Others                            | 8,289                | 7,543                | 16,942                         | 14,184               |  |
| Establishment costs                 | -                    |                      |                                |                      |  |
| - Depreciation equipment            | 11,359               | 11,143               | 22,742                         | 20,909               |  |
| - Depreciation of Prepaid Lease     | 18                   | 15                   | 37                             | 38                   |  |
| - Amortisation of intangible assets | 3,378                | 3,116                | 6,758                          | 6,053                |  |
| - Rental                            | 10,494               | 10,011               | 20,428                         | 20,005               |  |
| - Information technology            |                      |                      |                                |                      |  |
| expenses                            | 13,170               | 9,748                | 23,490                         | 19,544               |  |
| - Others                            | 7,643                | 9,589                | 15,792                         | 18,199               |  |
| Marketing expenses                  |                      |                      |                                |                      |  |
| - Advertisement and publicity       | 13,208               | 13,027               | 29,671                         | 23,579               |  |
| - Handling fees                     | 2,059                | 2,112                | 4,653                          | 3,706                |  |
| - Others                            | 11,925               | 10,501               | 25,067                         | 20,427               |  |
| Administration and general          |                      |                      |                                |                      |  |
| expenses                            |                      |                      |                                |                      |  |
| - Teletransmission expenses         | 2,364                | 2,715                | 5,130                          | 4,879                |  |
| - Stationery & printing             | 3,639                | 3,383                | 6,712                          | 6,985                |  |
| - Others                            | 25,276               | 21,249               | 49,688                         | 45,807               |  |
|                                     | 199,766              | 189,872              | 400,221                        | 373,963              |  |

#### 20 Allowance for losses on loans, advances and financing

|                                   | 2nd Quar             | ter Ended            | Cumulative Six Months<br>Ended |                      |  |
|-----------------------------------|----------------------|----------------------|--------------------------------|----------------------|--|
|                                   | 31/12/2008<br>RM'000 | 31/12/2007<br>RM'000 | 31/12/2008<br>RM'000           | 31/12/2007<br>RM'000 |  |
| Group                             |                      |                      |                                |                      |  |
| Allowance for bad and doubtful    |                      |                      |                                |                      |  |
| debts and financing:              | (5.003)              | 14.027               | (925)                          | 20.565               |  |
| - general allowance (net)         | (5,803)              | 14,837               | (825)                          | 20,565               |  |
| - specific allowance              | 72,939               | 64,727               | 142,878                        | 124,712              |  |
| - specific allowance written back | (19,313)             | (28,645)             | (38,873)                       | (54,848)             |  |
| Bad debts and financing written   | 2.400                | 2 2 4 2              | 4 704                          | 0.604                |  |
| off                               | 2,100                | 2,242                | 4,504                          | 3,631                |  |
| Bad debts and financing           | (a a.a.)             | (20.440)             | (=0.000)                       | (10.554)             |  |
| recovery                          | (24,292)             | (28,110)             | (70,820)                       | (49,524)             |  |
|                                   | 25,631               | 25,051               | 36,864                         | 44,536               |  |
|                                   | 2nd Quar             | ter Ended            | Cumulative Six Months<br>Ended |                      |  |
|                                   | 31/12/2008<br>RM'000 | 31/12/2007<br>RM'000 | 31/12/2008<br>RM'000           | 31/12/2007<br>RM'000 |  |
| Bank                              | ACTIVE COO           | 1417 000             |                                |                      |  |
| Allowance for bad and doubtful    |                      |                      |                                |                      |  |
| debts and financing:              |                      |                      |                                |                      |  |
| - general allowance (net)         | (4,204)              | 12,057               | 1,969                          | 15,439               |  |
| - specific allowance              | 68,951               | 58,907               | 135,436                        | 113,086              |  |
| - specific allowance written back | (17,570)             | (26,751)             | (35,751)                       | (50,687)             |  |
| Bad debts and financing written   | , , ,                | , ,                  | ` , ,                          | , , ,                |  |
| off                               | 1,987                | 2,178                | 4,298                          | 3,478                |  |
| Bad debts and financing           | •                    | •                    | •                              | ,                    |  |
| recovery                          | (22,987)             | (25,899)             | (68,222)                       | (46,572)             |  |
|                                   |                      |                      |                                |                      |  |

#### 21 Capital adequacy

|   | The G  | roup   | The Bank   |  |  |
|---|--|--|--|--|--|
|   | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 |  |
| Components of Tier-1 and<br>Tier-2 Capital                        |  |  |  |  |  |
| Tier-1 capital  |  |  |  |  |  |
| Paid up share capital   | 1,580,107  | 1,580,107  | 1,580,107  | 1,580,107  |  |
| Share premium   | 539,664  | 539,664  | 539,664  | 539,664  |  |
| Retained profit   | 2,139,136  | 1,821,618  | 1,960,592  | 1,737,205  |  |
| Other reserves  | 1,885,907  | 1,861,893  | 1,785,009  | 1,779,861  |  |
| Less: Treasury shares   | (699,046)  | (699,041)  | (699,046)  | (699,041)  |  |
| Less: Deferred tax  | (184,292)  | (173,153)  | (165,877)  | (155,303)  |  |
| Add: Minority interest  | 43,342   | 43,698   |  |  |  |
| Total tier-1 capital  | 5,304,818  | 4,974,786  | 5,000,448  | 4,782,493  |  |
| Tier-2 capital  |  |  |  |  |  |
| General provision   | 526,112  | 526,957  | 463,849  | 461,900  |  |
| Subordinated bonds  | 690,500  | 653,500  | 690,500  | 653,500  |  |
| Total tier-2 capital  | 1,216,612  | 1,180,457  | 1,154,349  | 1,115,400  |  |
| Total capital   | 6,521,430  | 6,155,243  | 6,154,797  | 5,897,893  |  |
| Less: Investment in subsidiary companies                          | -  | ^  | (575,746)  | (592,041)  |  |
| Less: Investment in associated company                            | (992,974)  | -  | (946,560)  | -  |  |
| Less: Holdings of other banking institution's capital instruments | (95,462)   | (31,858)   | (95,462)   | (31,858)   |  |
| Total capital base  | 5,432,994  | 6,123,385  | 4,537,029  | 5,273,994  |  |
| Before deducting proposed dividends                               |  |  |  |  |  |
| Core Capital Ratio  | 13.74%   | 13.30%   | 13.01% *   | 14.29%   |  |
| Risk-weighted Capital Ratio                                       | 14.07%   | 16.36%   | 13.01%   | 15.76%   |  |
| After deducting proposed  |  |  |  |  |  |
| dividends   | 10.470   | 10.040/  | 10 700/ *  | 10.700/  |  |
| Core Capital Ratio  | 13.47%   | 12.84%   | 12.72% *   | 13.78%   |  |
| Risk-weighted Capital Ratio                                       | 13.81%   | 15.91%   | 12.72%   | 15.25%   |  |

<sup>\*</sup>As stipulated under Bank Negara Guidelines, the Bank's Core Capital Ratio is equal to the Risk-weighted Capital Ratio as the deduction from Total Capital is more than Eligible Tier 2 Capital.

The profit after tax of the Group and the Bank for the half year ended 31 December 2008, had been subjected to a limited review by our external auditors. As such the Group's and the Bank's profit after tax for the half year ended 31 December 2008 have been included in the capital base used in the computation of the Group's and the Bank's Capital Adequacy Ratios respectively

# 22 Group segmental reporting on revenue, profit and assets

# Financial Quarter ended 31/12/2008

|  | Personal                        | Wholesale Banking                   |                    |                               |                 |
|--|---------------------------------|-------------------------------------|--------------------|-------------------------------|-----------------|
|  | Financial<br>Services<br>RM'000 | Corporate &<br>Commercial<br>RM'000 | Treasury<br>RM'000 | Takaful<br>Business<br>RM'000 | Total<br>RM'000 |
| By business segment  |                                 |                                     |                    |                               |                 |
| External revenue   | 313,008                         | 3,097                               | 246,849            | 1,253                         | 564,207         |
| Inter-segment revenue  | 48,635                          | 61,762                              | (110,397)          | -                             | (0)             |
| Segment revenue  | 361,643                         | 64,859                              | 136,452            | - 1,253                       | 564,207         |
| Segment profit before taxation                                   | 169,555                         | 37,192                              | 115,038            | (605)                         | 321,180         |
| Share of profit after tax of equity accounted associated company |                                 |                                     |                    |                               | 18,917          |
| Profit before taxation   |                                 |                                     |                    | _                             | 340,097         |
| Taxation and zakat   |                                 |                                     |                    | _                             | (82,862)        |
| Profit after taxation  |                                 |                                     |                    |                               | 257,235         |

#### Financial Period ended 31/12/2008

|  | Personal                        | Wholesale Banking                   |                    |                               |                         |
|--|---------------------------------|-------------------------------------|--------------------|-------------------------------|-------------------------|
|  | Financial<br>Services<br>RM'000 | Corporate &<br>Commercial<br>RM'000 | Treasury<br>RM'000 | Takaful<br>Business<br>RM'000 | Total<br>RM'000         |
| By business segment  |                                 |                                     |                    |                               |                         |
| External revenue   | 626,117                         | 28,393                              | 457,192            | 2,636                         | 1,114,338               |
| Inter-segment revenue  | 99,689                          | 107,104                             | (206,793)          | -                             | -                       |
| Segment revenue  | 725,806                         | 135,497                             | 250,399            | 2,636                         | 1,114,338               |
| Segment profit before taxation                                   | 343,821                         | 92,418                              | 174,276            | (953)                         | 609,562                 |
| Share of profit after tax of equity accounted associated company |                                 |                                     |                    |                               | 46,414                  |
| Profit before taxation   |                                 |                                     |                    | _                             | 655,976                 |
| Taxation and zakat   |                                 |                                     |                    |                               | (156,862)               |
| Profit after taxation  |                                 |                                     |                    | =                             | 499,114                 |
| Segment assets Unallocated assets                                | 27,588,586                      | 7,218,646                           | 40,999,169         | 264,879                       | 76,071,280<br>3,221,714 |
| Total assets   |                                 |                                     |                    | =                             | 79,292,994              |

# 22 Group segmental reporting on revenue, profit and assets (continued)

# Corresponding Quarter Ended 31/12/2007

|  | Personal                        | Wholesale                           | Banking            |                               |                     |  |
|--|---------------------------------|-------------------------------------|--------------------|-------------------------------|---------------------|--|
|  | Financial<br>Services<br>RM'000 | Corporate &<br>Commercial<br>RM'000 | Treasury<br>RM'000 | Takaful<br>Business<br>RM'000 | Total<br>RM'000     |  |
| By business segment                                |                                 |                                     |                    |                               |                     |  |
| External revenue                                   | 294,351                         | 66,707                              | 158,572            | 4,591                         | 524,221             |  |
| Inter-segment revenue                              | 84,652                          | 14,430                              | (99,082)           | -                             | -                   |  |
| Segment revenue                                    | 379,003                         | 81,137                              | 59,490             | 4,591                         | 524,221             |  |
| Segment profit before taxation  Taxation and zakat | 193,815                         | 58,401                              | 39,893             | 979                           | 293,088<br>(78,801) |  |
| Profit after taxation                              |                                 |                                     |                    | _                             | 214,287             |  |

#### Financial Period ended 31/12/2007

|  | Personal Wholesale Banking      |                                     | Banking            |                               |                         |
|--|---------------------------------|-------------------------------------|--------------------|-------------------------------|-------------------------|
|  | Financial<br>Services<br>RM'000 | Corporate &<br>Commercial<br>RM'000 | Treasury<br>RM'000 | Takaful<br>Business<br>RM'000 | Total<br>RM'000         |
| By business segment                                |                                 |                                     |                    |                               |                         |
| External revenue                                   | 548,625                         | 125,346                             | 319,227            | 5,869                         | 999,067                 |
| Inter-segment revenue                              | 151,892                         | 26,374                              | (178,266)          | -                             | (0)                     |
| Segment revenue                                    | 700,517                         | 151,720                             | 140,961            | 5,869                         | 999,067                 |
| Segment profit before taxation  Taxation and zakat | 346,952                         | 105,009                             | 96,206             | 623                           | 548,790<br>(146,397)    |
| Profit after taxation                              |                                 |                                     |                    | -<br>=                        | 402,393                 |
| Segment assets Unallocated assets                  | 25,920,476                      | 7,256,897                           | 31,963,491         | 225,649                       | 65,366,513<br>2,426,591 |
| Total assets                                       |                                 |                                     |                    | ••••                          | 67,793,104              |

#### 23 Property, plant and equipment

The valuations of land and building had been brought forward without amendment from the previous audited annual financial statements.

#### 24(a) Material events subsequent to the end of the reporting period

On 9 January 2009, Hong Leong Bank Berhad ("HLB") announced that The State Bank of Vietnam has granted a license to HLB to incorporate and operate a 100% wholly owned commercial bank in Vietnam. The 100% wholly owned commercial bank shall be known as Hong Leong Bank Vietnam Limited (HLBVN). The charter capital of HLBVN is 1,000,000,000,000 (one trillion) Vietnamese Dong which is approximately equivalent to RM205 million at current exchange rates. HLB is required to incorporate HLBVN and commence operations in Vietnam within 12 months from the date of issuance of the aforesaid license.

With the establishment of a bank in Vietnam, HLB will be able to tap into the promising and expanding market of Vietnam, which has a population of over 85 million people. This is part of HLB's long term goal of establishing a bigger presence in Asia.

#### (b) Changes in the composition of the Group

There were no changes in the composition of the Group for the current financial period ended 31 December 2008 except for the following:-

(i) On 29 June 2006, HLB announced that HLB Ventures Sdn Bhd ("HLBV"), Chew Geok Lin Nominees (Tempatan) Sendirian Berhad ("CGLN(T)") and Chew Geok Lin Nominees (Asing) Sendirian Berhad ("CGLN(A)") and Wah Tat Properties Sdn Bhd ("WTP") were placed under Member's Voluntary Liquidation pursuant to Section 254(1) of the Companies Act, 1965.

HLBV, CGLN(T) and CGLN(A) were dissolved on 9 August 2007. On 10 December 2008, HLB announced that the liquidator of WTP had convened a final meeting to conclude the members voluntary liquidation of WTP and a return by the liquidator relating to the final meeting was lodged on 10 December 2008 with the Companies Commission of Malaysia and the Official Receiver, and on the expiration of 3 months after the said lodgement date, WTP will be dissolved.

(ii) On 28 August 2008, HLB announced that it will be carrying out an internal reorganisation of certain of its direct and indirect wholly-owned subsidiaries to streamline the corporate structure of HLB for better efficiency ("Internal Reorganisation").

Pursuant to the Internal Reorganisation, HLF Credit (Perak) Bhd ("HLF Credit"), currently an indirect wholly-owned subsidiary of HLB, will be transferred to become a direct wholly-owned subsidiary of HLB. Thereafter, certain wholly-owned subsidiaries of HLB, namely Gensource Sdn Bhd, Hong Leong Leasing Sdn Bhd, HLB Realty Sdn Bhd, HL Leasing Sdn Bhd and WTB Corporation Sdn Bhd will be transferred to become direct wholly-owned subsidiaries of HLF Credit. In addition, Chew Geok Lin Finance Sdn Bhd, a direct wholly-owned subsidiary of WTB Corporation Sdn Bhd, will be transferred to also become a direct wholly-owned subsidiary of HLF Credit. The considerations for the transfer of all the companies concerned will be calculated based on the net assets of the companies as at 30 June 2008 and satisfied by way of intercompany loans.

#### 25 Commitments and contingencies

In the normal course of business, the Group and the Bank make various commitments and incur certain contingent liabilities with legal recourse to its customers. No material losses are anticipated as a result of these transactions.

The commitments and contingencies constitute the following:

|   | Finan                         | cial Period En<br>31/12/2008   | ded                                  | Financial Year Ended<br>30/06/2008 |                                |                                      |  |
|---|-------------------------------|--------------------------------|--------------------------------------|------------------------------------|--------------------------------|--------------------------------------|--|
|   | Principal<br>Amount<br>RM'000 | Credit<br>Equivalent<br>RM'000 | Risk<br>Weighted<br>Amount<br>RM'000 | Principal<br>Amount<br>RM'000      | Credit<br>Equivalent<br>RM'000 | Risk<br>Weighted<br>Amount<br>RM'000 |  |
| The Group                                 |                               |                                |                                      |                                    |                                |                                      |  |
| Direct credit substitutes                 | 213,174                       | 213,174                        | 198,910                              | 207,396                            | 207,396                        | 193,849                              |  |
| Transaction-related                       |                               |                                |                                      |                                    |                                |                                      |  |
| contingent items                          | 294,162                       | 147,081                        | 132,662                              | 287,933                            | 143,966                        | 129,875                              |  |
| Short-term self liquidating               |                               |                                |                                      |                                    |                                |                                      |  |
| trade-related contingencies               | 383,733                       | 76,746                         | 71,776                               | 741,691                            | 148,338                        | 142,375                              |  |
| Other assets sold with                    |                               |                                |                                      |                                    |                                |                                      |  |
| recourse and commitment                   | -                             | -                              | •                                    | -                                  | •                              | -                                    |  |
| Underwriting Obligations                  | -                             | -                              | -                                    | -                                  | -                              | -                                    |  |
| Irrevocable commitments to extend credit: |                               |                                |                                      |                                    |                                |                                      |  |
| - maturity more than 1 year               | 4,211,783                     | 2,105,892                      | 1,774,848                            | 4,279,447                          | 2,139,724                      | 1,743,385                            |  |
| - maturity less than 1 year               | 14,267,924                    | 2,853,584                      | 2,350,790                            | 13,458,683                         | 2,691,736                      | 2,189,391                            |  |
| Foreign exchange related                  |                               |                                |                                      |                                    |                                |                                      |  |
| contracts                                 | 21,336,134                    | 1,076,196                      | 635,714                              | 24,024,375                         | 1,016,617                      | 601,625                              |  |
| Interest rate related contracts           | 33,640,496                    | 974,315                        | 494,801                              | 38,339,797                         | 411,764                        | 165,943                              |  |
| Equity related contracts                  | 190,407                       | 13,806                         | 13,151                               | 302,223                            | 22,243                         | 12,583                               |  |
| Miscellaneous                             | -                             | -                              | -                                    | -                                  | -                              | -                                    |  |
| Total                                     | 74,537,813                    | 7,460,794                      | 5,672,652                            | 81,641,545                         | 6,781,784                      | 5,179,026                            |  |

#### 25 Commitments and contingencies (continued)

# Financial Period Ended 31/12/2008

# Financial Year Ended 30/06/2008

|   | Principal<br>Amount<br>RM'000 | Credit<br>Equivalent<br>RM'000 | Risk<br>Weighted<br>Amount<br>RM'000 | Principal<br>Amount<br>RM'000 | Credit<br>Equivalent<br>RM'000 | Risk<br>Weighted<br>Amount<br>RM'000 |
|---|-------------------------------|--------------------------------|--------------------------------------|-------------------------------|--------------------------------|--------------------------------------|
| The Bank                                  |                               |                                |                                      |                               |                                |                                      |
| Direct credit substitutes                 | 213,174                       | 213,174                        | 198,910                              | 207,396                       | 207,396                        | 193,849                              |
| Transaction-related                       |                               |                                |                                      |                               |                                |                                      |
| contingent items                          | 246,620                       | 123,310                        | 108,969                              | 253,585                       | 126,792                        | 112,744                              |
| Short-term self liquidating               | -                             |                                |                                      |                               |                                |                                      |
| trade-related contingencies               | 382,892                       | 76,578                         | 71,650                               | 737,476                       | 147,495                        | 141,583                              |
| Underwriting Obligations                  | -                             | -                              | -                                    | -                             | -                              | -                                    |
| Irrevocable commitments to extend credit: |                               |                                |                                      |                               |                                |                                      |
| - maturity more than 1 year               | 3,519,427                     | 1,759,714                      | 1,471,173                            | 3,554,073                     | 1,777,037                      | 1,440,859                            |
| - maturity less than 1 year               | 14,126,692                    | 2,825,338                      | 2,323,894                            | 13,256,242                    | 2,651,248                      | 2,149,575                            |
| Foreign exchange related                  |                               |                                |                                      |                               |                                |                                      |
| contracts                                 | 21,336,134                    | 1,076,196                      | 635,714                              | 24,024,375                    | 1,016,617                      | 601,625                              |
| Interest rate related contracts           | 33,640,496                    | 974,315                        | 494,801                              | 38,339,797                    | 411,764                        | 165,943                              |
| Equity related contracts                  | 190,407                       | 13,806                         | 13,151                               | 302,223                       | 22,243                         | 12,583                               |
| Miscellaneous                             | -                             | •                              | <b></b>                              | -                             | -                              | -                                    |
| Total                                     | 73,655,842                    | 7,062,431                      | 5,318,262                            | 80,675,167                    | 6,360,592                      | 4,818,761                            |

#### 26 a) Related party transactions

All related party transactions within the Group had been entered into in the normal course of business and were carried out on normal commercial terms.

#### b) Connected Parties (CP) Exposures as at 31 December 2008

|   | The Group<br>RM 000 | The Bank<br>RM 000 |
|---|---------------------|--------------------|
| Aggregate Value of Outstanding Credit Exposures with Connected Parties  | 932,146             | 929,935            |
| Outstanding Credit Exposures to Connected Parties as a Proportion of Total Credit Exposures (%)   | 2.62%               | 2.96%              |
| Outstanding Credit Exposures with Connected Parties Which is Non-Performing or in Default as a Proportion of Total Credit Exposures (%) | 0.001%              | 0.001%             |

The connected parties exposure are derived based on Bank Negara Malaysia's revised Guidelines on Credit Transactions and Exposures with Connected Parties.

#### 27 a) Interest/Profit rate risk

| •   |                            |                          | rion-naumg oc             | JUK.                   |                           | •  |                           |   |                                    |
|---|----------------------------|--------------------------|---------------------------|------------------------|---------------------------|--|---------------------------|---|------------------------------------|
| Group As at 31 December 2008  | Up to 1<br>month<br>RM'000 | >1-3<br>months<br>RM'000 | >3-12<br>months<br>RM'000 | 1-5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non<br>Interest<br>Sensitive<br>RM'000         | Trading<br>book<br>RM'000 | Total<br>RM'000                                 | Effective<br>interest<br>rate<br>% |
| Assets  |                            |                          |                           |                        |                           |  |                           |   |                                    |
| Cash and short term funds Deposits & placement with banks & other financial         | 19,877,669                 |                          | 167.706                   |                        |                           | 998,772  |                           | 20,876,441                                      | 3.2                                |
| institution Securities purchased under resale agreement                             | -                          | 6,876,936                | 163,336                   |                        |                           |  |                           | 7,040,272                                       | 3.2                                |
| Securities held at fair value<br>through profit and loss                            |                            |                          | -                         |                        |                           |  | 5,786,791                 | 5,786,791                                       | 3.7                                |
| Securities available-for-sale   | 236,344                    | 465,962                  | 465,110                   | 1,144,201              | 28,929                    | 62,36 I  | -                         | 2,402,906                                       | 4. l                               |
| Securities held-to-maturity Loans, advances and financing                           | 299,799                    | 1,904,542                | 459,215                   | 1,921,112              | -                         | 30,132   |                           | 4,614,800                                       | 3.7                                |
| - performing - non-performing Other assets Statutory deposits with BNM              | 24,145,363                 | 1,124,860                | 671,008                   | 3,732,185              | 4,960,404                 | (519,060)<br>463,051<br>1,235,396<br>1,068,764 |                           | 34,114,760<br>463,051<br>1,235,396<br>1,068,764 | 6.7                                |
| Investment in subsidiary  |                            |                          |                           |                        |                           |  |                           | -   |                                    |
| Investment in associated companies  |                            |                          |                           |                        |                           | 992,974  |                           | 992,974   |                                    |
| Prepaid land lease payments   |                            |                          |                           |                        |                           | 6,244  |                           | 6,244   |                                    |
| Property, plant and equipment   |                            |                          |                           |                        |                           | 312,350  |                           | 312,350   |                                    |
| Intangible assets Deferred tax assets   |                            |                          |                           |                        |                           | 27,634   |                           | 27,634  |                                    |
|   |                            |                          |                           |                        |                           | 184,292  |                           | 184,292   |                                    |
| General and Family Takaful fund assets  |                            |                          |                           |                        |                           | 166,319  |                           | 166,319   |                                    |
| Total assets  | 44,559,175                 | 10,372,299               | 1,758,668                 | 6,797,499              | 4,989,333                 | 5,029,229                                      | 5,786,791                 | 79,292,994                                      |                                    |
| Liabilities Deposits from customers Deposits & placement of banks & other financial | 36,929,227                 | 5,448,368                | 15,851,669                | 1,204,883              | -                         | 6,324,458                                      | <u></u>                   | 65,758,605                                      | 2,7                                |
| institutions Obligations on securities sold   | 2,902,545                  | 69,088                   | 9,534                     | -                      | -                         | 1,174  |                           | 2,982,341                                       | 3.2                                |
| under repurchase agreements Bills and acceptance                                    | -                          | -                        | -                         | -                      | -                         | -  |                           | -   | -                                  |
| payable   | 18,585                     | 64,379                   | 41,627                    | -                      | -                         | 1,500,798                                      |                           | 1,625,389                                       | 3.5                                |
| Other liabilities   |                            | •                        |                           |                        |                           | 2,521,974                                      |                           | 2,521,974                                       | -                                  |
| Subordinated obligations  |                            |                          |                           | 727,766                |                           |  |                           | 727,766   | 5.2                                |
| Short term syndicated loan  |                            |                          |                           |                        | •                         |  |                           | -   |                                    |
| Provision for taxation General and Family Takaful fund                              |                            |                          |                           |                        |                           | 67,067   |                           | 67,067  |                                    |
| liabilities<br>General and Family Takaful fund                                      |                            |                          |                           |                        |                           | 4,565  |                           | 4,565   |                                    |
| policyholders' fund   |                            |                          |                           |                        |                           | 161,753  |                           | 161,753   |                                    |
| Total liabilities   | 39,850,358                 | 5,581,834                | 15,902,831                | 1,932,649              |                           | 10,581,789                                     | -                         | 73,849,460                                      |                                    |
| Shareholders funds  |                            |                          |                           |                        |                           | 5,443,534                                      | -                         | 5,443,534                                       |                                    |
| Total liabilities and Shareholders' funds   | 39,850,358                 | 5,581,834                | 15,902,831                | 1,932,649              | -                         | 16,025,323                                     | -                         | 79,292,994                                      |                                    |
| On-balance sheet profit   | 4.700.015                  | 1.000 100                | 21 + 1 4 4 4 4 5 5        | 1001050                | 1000 222                  |  |                           |   |                                    |
| sensitivity gap   | 4,708,818                  | 4,790,465                | (14,144,163)              | 4,864,850              | 4,989,333                 |  |                           |   |                                    |

Non-trading book

## 27 b) Interest/Profit rate risk

| ←   |                            |                          | Non-trading bo            | ok                     |                           | <b>─</b>                               | -                         |                 |                                    |
|---|----------------------------|--------------------------|---------------------------|------------------------|---------------------------|--|---------------------------|-----------------|------------------------------------|
| Group<br>As at 30 June 2008                             | Up to 1<br>month<br>RM'000 | >1-3<br>months<br>RM'000 | >3-12<br>months<br>RM'000 | 1-5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non<br>Interest<br>Sensitive<br>RM'000 | Trading<br>book<br>RM'000 | Total<br>RM'000 | Effective<br>interest<br>rate<br>% |
| Assets  |                            |                          |                           |                        |                           |  |                           |                 |                                    |
| Cash and short term funds                               | 21,849,177                 |                          |                           |                        |                           | 415,497                                |                           | 22,264,674      | 3.5                                |
| Deposits & placement with                               |                            |                          |                           |                        |                           |  |                           |                 |                                    |
| banks & other financial                                 |                            |                          |                           |                        |                           |  |                           | 0.00.40         | 2.5                                |
| institution   |                            | 1,473,170                | 664,470                   |                        |                           |  |                           | 2,137,640       | 3.5                                |
| Securities purchased under                              | 070 740                    |                          |                           |                        |                           |  |                           | 070 740         | 3.1                                |
| resale agreement<br>Securities held at fair value       | 972,742                    | -                        |                           |                        |                           |  |                           | 972,742         | ٥.,١                               |
| through profit and loss                                 |                            |                          |                           |                        |                           |  | 4,856,645                 | 4,856,645       | 3.7                                |
| Securities available-for-sale                           | 435,141                    | 778,552                  | 728,744                   | 2,963,533              | 914,508                   | 8,606                                  | -                         | 5,829,084       | 4.1                                |
| Securities held-to-maturity                             | 500,511                    | 1,150,026                | 83,180                    | 1,067,298              | 171,488                   | 29,898                                 |                           | 3,002,401       | 3.5                                |
| Loans, advances and                                     |                            |                          |                           |                        |                           |  |                           |                 |                                    |
| financing   |                            |                          |                           |                        |                           |  |                           |                 |                                    |
| - performing  | 27,046,861                 | 495,560                  | 1,032,041                 | 3,461,817              | 2,544,703                 | (519,506)                              |                           | 34,061,476      | 6.4                                |
| - non-performing  |                            |                          |                           |                        |                           | 472,548                                |                           | 472,548         |                                    |
| Other assets  |                            |                          |                           |                        |                           | 1,881,660                              |                           | 1,881,660       |                                    |
| Statutory deposits with BNM<br>Investment in subsidiary |                            |                          |                           |                        |                           | 1,315,464                              |                           | 1,315,464       |                                    |
| Prepaid and lease payments                              |                            |                          |                           |                        |                           | 6,286                                  |                           | 6,286           |                                    |
| Property, plant and equipment                           |                            |                          |                           |                        |                           | 290,301                                |                           | 290,301         |                                    |
| Intangible assets                                       |                            |                          |                           |                        |                           | 33,262                                 |                           | 33,262          |                                    |
| Deferred tax assets                                     |                            |                          |                           |                        |                           | 173,153                                |                           | 173,153         |                                    |
| General and Family Takaful                              |                            |                          |                           |                        |                           |  |                           |                 |                                    |
| fund assets   |                            |                          |                           |                        |                           | 163,869                                |                           | 163,869         |                                    |
| Total assets  | 50,804,432                 | 3,897,308                | 2,508,435                 | 7,492,648              | 3,630,699                 | 4,271,038                              | 4,856,645                 | 77,461,205      |                                    |
| Liabilities   |                            |                          |                           |                        |                           |  |                           |                 |                                    |
| Deposits from customers                                 | 35,833,479                 | 6,602,222                | 13,749,194                | 939,145                | -                         | 5,423,907                              | -                         | 62,547,947      | 2.7                                |
| Deposits & placement of                                 |                            |                          |                           |                        |                           |  |                           |                 |                                    |
| banks & other financial                                 |                            |                          |                           |                        |                           |  |                           |                 |                                    |
| institutions  | 5,530,305                  | 776,830                  | 58,107                    | -                      | -                         | 7,334                                  |                           | 6,372,576       | 3.0                                |
| Obligations on securities sold                          |                            |                          |                           |                        | •                         |  |                           |                 |                                    |
| under repurchase agreements                             | -                          | -                        | -                         | -                      | _                         | •                                      |                           | -               | _                                  |
| Bills and acceptance payable                            | 17,794                     | 61,638                   | 39,855                    | _                      | _                         | 291,896                                |                           | 411,183         | 3.5                                |
| Short Term Corporate Placements                         | 17,77                      | 01,050                   | -                         |                        |                           | 271,070                                |                           | -               | 3.5                                |
| Other liabilities                                       |                            |                          |                           |                        |                           | 2,090,609                              |                           | 2,090,609       | -                                  |
| Subordinated obligations                                |                            |                          |                           | 671,750                |                           |  |                           | 671,750         | 5.2                                |
| Short term syndicated loan                              |                            |                          |                           |                        |                           |  |                           | -               |                                    |
| Provision for taxation                                  |                            |                          |                           |                        |                           | 70,033                                 |                           | 70,033          |                                    |
| General and Family Takaful fund                         |                            |                          |                           |                        |                           | 3.030                                  |                           | 2 222           |                                    |
| liabilities   |                            |                          |                           |                        |                           | 3,232                                  |                           | 3,232           |                                    |
| General and Family Takaful fund policyholders' fund     |                            |                          |                           |                        |                           | 160,637                                |                           | 160,637         |                                    |
| Total liabilities                                       | 41,381,578                 | 7,440,690                | 13,847,156                | 1,610,895              | -                         | 8,047,648                              | -                         | 72,327,967      |                                    |
| Shareholders funds                                      |                            |                          |                           |                        |                           | 5,133,238                              |                           | 5,133,238       |                                    |
| Minority interest                                       |                            |                          |                           |                        |                           |  | •                         |                 |                                    |
| Total liabilities and                                   |                            |                          |                           |                        |                           |  |                           |                 |                                    |
| Shareholders' funds                                     | 41,381,578                 | 7,440,690                | 13,847,156                | 1,610,895              | -                         | 13,180,886                             | -                         | 77,461,205      |                                    |
| On halance share - Cr                                   |                            |                          |                           |                        |                           |  |                           |                 |                                    |
| On-balance sheet profit                                 | 9,422,854                  | (3,543,382)              | (11 239 721)              | 5,881,753              | 3,630,699                 |  |                           |                 |                                    |
| sensitivity gap   | 7,422,834                  | (3,343,382)              | (11,338,721)              | 2,001,733              | 2,020,077                 |  |                           |                 |                                    |

## 27 c) Interest/Profit rate risk

| •   |                            |                          | Non-trading bo                          | ok ·                   |                           |  |                           |  |                                    |
|---|----------------------------|--------------------------|---|------------------------|---------------------------|--|---------------------------|--|------------------------------------|
| Bank<br>As at 31 December 2008  | Up to 1<br>month<br>RM'000 | >1-3<br>months<br>RM'000 | >3-12<br>months<br>RM'000               | 1-5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non<br>Interest<br>Sensitive<br>RM'000                 | Trading<br>book<br>RM'000 | Total<br>RM'000  | Effective<br>interest<br>rate<br>% |
| Assets  |                            |                          |   |                        |                           |  |                           |  |                                    |
| Cash and short term funds Deposits & placement with banks & other financial instrument  | 18,470,941                 | 6,876,934                | 163,336                                 |                        |                           | 752,673  |                           | 19,223,614<br>-<br>7,040,270   | 3.2                                |
| Securities purchased under resale agreement   | _                          | 0,870,934                | 103,330                                 |                        |                           |  |                           | -  | 3.2                                |
| Securities held at fair value through profit and loss   |                            |                          |   |                        |                           |  | 4,003,472                 | 4,003,472  | 3.7                                |
| Securities available-for-sale   | 234,343                    | 461,960                  | 441,194                                 | 923,147                | -                         | 61,372   |                           | 2,122,016  | 4.1                                |
| Securities held-to-maturity   | 299,799                    | 1,854,771                | 434,217                                 | 1,819,882              | _                         | 29,557   |                           | 4,438,227  | 3.7                                |
| Loans, advances and financing   |                            | ,,                       | ,                                       |                        |                           | ,  |                           | , ,  |                                    |
| - performing  | 23,181,481                 | 1,098,708                | 543,646                                 | 2,156,821              | 3,497,676                 | (457,156)  |                           | 30,021,175   | 6.7                                |
| - non-performing  |                            |                          |   |                        |                           | 439,502  |                           | 439,502  |                                    |
| Other assets  |                            |                          |   |                        |                           | 1,376,876  |                           | 1,376,876  |                                    |
| Statutory deposits with BNM   |                            |                          |   |                        |                           | 931,100  |                           | 931,100  |                                    |
| Investment in subsidiary  |                            |                          |   |                        |                           | 575,746  |                           | 575,746  |                                    |
| Investment in associated companies  |                            |                          |   |                        |                           | 946,560  |                           | 946,560  |                                    |
| Prepaid land lease payments   |                            |                          |   |                        |                           | 5,366  |                           | 5,366  |                                    |
| Property, plant and equipment   |                            |                          |   |                        |                           | 296,223  |                           | 296,223  |                                    |
| Intangible assets   |                            |                          |   |                        |                           | 26,059   |                           | 26,059   |                                    |
| Deferred tax assets   |                            |                          |   |                        |                           | 165,877  |                           | 165,877  |                                    |
| Total assets  | 42,186,564                 | 10,292,374               | 1,582,392                               | 4,899,850              | 3,497,676                 | 5,149,755  | 4,003,472                 | 71,612,084   |                                    |
| Liabilities   |                            |                          |   |                        |                           |  |                           |  |                                    |
| Deposits from customers   | 33,054,914                 | 7,301,324                | 12,197,934                              | 995,955                | -                         | 5,960,651  | _                         | 59,510,779   | 2.7                                |
| Deposits & placement of   | 32,03 1,771                | ,,301,32.                | ,,                                      | ,,,,,,,                |                           | -,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,                |                           | • / /• / • / • / • / • / • / • / • / •   |                                    |
| banks & other financial   |                            |                          |   |                        |                           |  |                           |  |                                    |
| institutions  | 2,256,143                  | 69,088                   | 9,534                                   | _                      | _                         | 1,174  |                           | 2,335,939  | 3.2                                |
| Obligations on securities sold  | 2,200,110                  | 07,000                   | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |                        |                           | -,   |                           | =,520,757  | 5.2                                |
| under repurchase agreements   | _                          | _                        | -                                       | _                      |                           |  |                           |  | _                                  |
| Bills and acceptance  |                            |                          |   |                        |                           |  |                           |  |                                    |
|   |                            |                          |   |                        | •                         | -  |                           | -  |                                    |
| -   | 5.423                      | 11.937                   | 6.857                                   | =                      | _                         | 1.500.756  |                           | 1.524.972  | 2.8                                |
| payable   | 5,423                      | 11,937                   | 6,857                                   | -                      | <u>.</u>                  | 1,500,756  |                           | 1,524,972  | 2.8                                |
| payable<br>Short Tem Corporate Placements   | 5,423                      | 11,937                   |   | -                      | _                         |  |                           | =  | 2.8                                |
| payable Short Tem Corporate Placements Other liabilities  | 5,423                      | 11,937                   |   | -<br>727.766           | -                         | 1,500,756<br>2,387,283                                 |                           | 2,387,283  |                                    |
| payable Short Tem Corporate Placements Other liabilities Subordinated obligations   | 5,423                      | 11,937                   |   | -<br>727,766           | -                         |  |                           | =  | 2.8<br>5.2                         |
| payable Short Tem Corporate Placements Other liabilities  | 5,423                      | 11,937                   |   | -<br>727,766           | -                         | 2,387,283  |                           | 2,387,283<br>727,766   |                                    |
| payable Short Tem Corporate Placements Other liabilities Subordinated obligations Short term syndicated loan Provision for taxation General and Family Takaful fund   | 5,423                      | 11,937                   |   | -<br>727,766           | -                         |  |                           | 2,387,283  |                                    |
| payable Short Tem Corporate Placements Other liabilities Subordinated obligations Short term syndicated loan Provision for taxation General and Family Takaful fund liabilities   | 5,423                      | 11,937<br>-              |   | 727,766                | -                         | 2,387,283  |                           | 2,387,283<br>727,766   |                                    |
| payable Short Tem Corporate Placements Other liabilities Subordinated obligations Short term syndicated loan Provision for taxation General and Family Takaful fund liabilities General and Family Takaful fund   | 5,423                      | 11,937                   |   | -<br>727,766           | -                         | 2,387,283  |                           | 2,387,283<br>727,766   |                                    |
| payable Short Tem Corporate Placements Other liabilities Subordinated obligations Short term syndicated loan Provision for taxation General and Family Takaful fund liabilities General and Family Takaful fund policyholders' fund   | · <u>-</u>                 | `-                       | -                                       |                        | -                         | 2,387,283  |                           | 2,387,283<br>727,766<br>-<br>8,757   |                                    |
| payable Short Tem Corporate Placements Other liabilities Subordinated obligations Short term syndicated loan Provision for taxation General and Family Takaful fund liabilities General and Family Takaful fund policyholders' fund  Total liabilities  | 5,423                      | 7,382,349                |   | 727,766                | -                         | 2,387,283<br>8,757<br>-<br>-<br>9,858,621              | -                         | 2,387,283<br>727,766<br>-<br>8,757<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |                                    |
| payable Short Tem Corporate Placements Other liabilities Subordinated obligations Short term syndicated loan Provision for taxation General and Family Takaful fund liabilities General and Family Takaful fund policyholders' fund Total liabilities  Shareholders funds   | · <u>-</u>                 | `-                       | -                                       |                        | <u>-</u>                  | 2,387,283  | -                         | 2,387,283<br>727,766<br>-<br>8,757   |                                    |
| payable Short Tem Corporate Placements Other liabilities Subordinated obligations Short term syndicated loan Provision for taxation General and Family Takaful fund liabilities General and Family Takaful fund policyholders' fund  Total liabilities  | · <u>-</u>                 | `-                       | -                                       |                        |                           | 2,387,283<br>8,757<br>-<br>-<br>9,858,621              | -                         | 2,387,283<br>727,766<br>-<br>8,757<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |                                    |
| payable Short Tem Corporate Placements Other liabilities Subordinated obligations Short term syndicated loan Provision for taxation General and Family Takaful fund liabilities General and Family Takaful fund policyholders' fund Total liabilities  Shareholders funds Total liabilities and Shareholders' funds | 35,316,480                 | 7,382,349                | 12,214,325                              | 1,723,721              |                           | 2,387,283<br>8,757<br>-<br>-<br>9,858,621<br>5,116,588 | -                         | 2,387,283<br>727,766<br>-<br>8,757<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |                                    |
| payable Short Tem Corporate Placements Other liabilities Subordinated obligations Short term syndicated loan Provision for taxation General and Family Takaful fund liabilities General and Family Takaful fund policyholders' fund Total liabilities  Shareholders funds Total liabilities                         | 35,316,480                 | 7,382,349                | 12,214,325                              | 1,723,721              | 3,497,676                 | 2,387,283<br>8,757<br>-<br>-<br>9,858,621<br>5,116,588 | -                         | 2,387,283<br>727,766<br>-<br>8,757<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |                                    |

## 27 d) Interest/Profit rate risk

| •   |                            |                          | Non-Hading Co             | OK                     |                           | · ·                                    |                           |                  |                           |
|---|----------------------------|--------------------------|---------------------------|------------------------|---------------------------|--|---------------------------|------------------|---------------------------|
| <u>Bank</u><br><u>As at 30 June 2008</u>                      | Up to 1<br>month<br>RM'000 | >1-3<br>months<br>RM'000 | >3-12<br>months<br>RM'000 | 1-5<br>years<br>RM'000 | Over 5<br>years<br>RM'000 | Non<br>Interest<br>Sensitive<br>RM'000 | Trading<br>book<br>RM'000 | Total<br>RM'000  | Effective interest rate % |
| Assets  | 10.0/2.020                 |                          |                           |                        |                           | 420.015                                |                           | 20 202 052       | 2.5                       |
| Cash and short term funds Deposits & placement with           | 19,963,838                 |                          |                           |                        |                           | 429,015                                |                           | 20,392,853       | 3.5                       |
| banks & other financial instrument                            |                            | 1,473,170                | 664,470                   |                        |                           |  |                           | -<br>2,137,640   | 3.5                       |
| Securities purchased under<br>resale agreement                | 972,742                    | _                        |                           |                        |                           |  |                           | 972,742          | 3.1                       |
| Securities held at fair value<br>through profit and loss      |                            |                          |                           |                        |                           |  | 3,976,030                 | 3,976,030        | 3.4                       |
| Securities available-for-sale                                 | 435,141                    | 738,580                  | 713,663                   | 2,237,774              | 870,790                   | 8,606                                  | -                         | 5,004,554        | 4.2                       |
| Securities held-to-maturity Loans, advances and financing     | 500,511                    | 1,150,026                | 83,180                    | 971,741                | 140,663                   | 29,323                                 |                           | 2,875,444        | 3.5                       |
| - performing  | 25,885,400                 | 483,978                  | 919,348                   | 1,958,214              | 1,047,566                 | (454,796)                              |                           | 29,839,710       | 6.5                       |
| - non-performing  |                            |                          |                           |                        |                           | 466,497                                |                           | 466,497          |                           |
| Other assets  |                            |                          |                           |                        |                           | 2,098,308                              |                           | 2,098,308        |                           |
| Statutory deposits with BNM                                   |                            |                          |                           |                        |                           | 1,170,500                              |                           | 1,170,500        |                           |
| Investment in subsidiary Prepaid land lease payments          |                            |                          |                           |                        |                           | 592,041<br>5,403                       |                           | 592,041<br>5,403 |                           |
| Property, plant and equipment                                 |                            |                          |                           |                        |                           | 274,222                                |                           | 274,222          |                           |
| Intangible assets   |                            |                          |                           |                        |                           | 31,509                                 |                           | 31,509           |                           |
| Deferred tax assets   |                            |                          |                           |                        |                           | 155,303                                |                           | 155,303          |                           |
| Total assets  | 47,757,632                 | 3,845,754                | 2,380,661                 | 5,167,729              | 2,059,019                 | 4,805,931                              | 3,976,030                 | 69,992,756       |                           |
| Liabilities   |                            |                          |                           |                        |                           |  |                           |                  |                           |
| Deposits from customers                                       | 31,558,807                 | 6,140,216                | 12,615,696                | 728,034                | _                         | 5,423,907                              | -                         | 56,466,660       | 2,6                       |
| Deposits & placement of                                       |                            |                          |                           |                        |                           |  |                           |                  |                           |
| banks & other financial                                       |                            |                          |                           |                        |                           |  |                           |                  |                           |
| institutions  | 5,230,305                  | 297,830                  | 58,107                    | -                      | -                         | 7,334                                  |                           | 5,593,576        | 2.8                       |
| Obligations on securities sold<br>under repurchase agreements |                            | -                        | -                         | _                      | _                         | _                                      |                           | _                | -                         |
| Bills and acceptance  | -                          | -                        | _                         | -                      | -                         | -                                      |                           | -                | -                         |
| payable   | 4,409                      | 9,706                    | 5,575                     | =                      | _                         | 281,013                                |                           | 300,703          | 2.8                       |
| Short Tem Corporate Placements Other liabilities              | -                          | -                        | -                         |                        |                           | 2,010,521                              |                           | -<br>2,010,521   |                           |
| Subordinated obligations                                      |                            |                          |                           | 671,750                |                           |  |                           | 671,750          | 5.2                       |
| Short term syndicated loan<br>Provision for taxation          |                            |                          | -                         |                        |                           | 26,413                                 |                           | 26,413           | -                         |
| General and Family Takaful fund liabilities                   |                            |                          |                           |                        |                           | -                                      |                           | -                |                           |
| General and Family Takaful fund policyholders' fund           |                            |                          |                           |                        |                           | -                                      |                           | -                |                           |
| Total liabilities   | 36,793,521                 | 6,447,752                | 12,679,378                | 1,399,784              | -                         | 7,749,188                              | -                         | 65,069,623       |                           |
| Shareholders funds  |                            |                          |                           |                        |                           | 4,923,133                              |                           | 4,923,133        |                           |
| Total liabilities and<br>Sharcholders' funds                  | 36,793,521                 | 6,447,752                | 12,679,378                | 1,399,784              | -                         | 12,672,321                             | -                         | 69,992,756       |                           |
| On-balance sheet profit                                       |                            |                          |                           |                        |                           |  |                           |                  |                           |
| sensitivity gap   | 10,964,111                 | (2,601,998)              | (10,298,717)              | 3,767,945              | 2,059,019                 |  |                           |                  |                           |

Non-trading book

# 28 Operations of Islamic Banking

# 28a Unaudited Balance Sheet as at 31 December 2008

|   | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 |
|---|--|--|
| ASSETS  |  |  |
| Cash and short-term funds                                   | 1,792,789  | 1,871,430  |
| Deposits and placements with bank                           | 24.007   |  |
| and other financial institutions                            | 34,907   | 007.570  |
| Securities - Held-for-trading                               | 1,831,990  | 927,570  |
| Securities - Available-for-trading                          | 213,594  | 780,812  |
| Securities - Held-to-maturity                               | 176,573  | 126,957  |
| Financing, advances and other financing Other assets        | 4,085,654  | 4,242,329  |
|   | 5,380  | 7,054<br>144,964                                   |
| Statutory deposits with  Bank Negara Malaysia               | 137,664  | 144,904  |
| Property, plant and equipment                               | 2,028  | 1,854  |
| Deferred tax assets   | 18,415   | 17,850   |
|   |  |  |
| Total Assets  | 8,298,994  | 8,120,820  |
| LIABILITIES AND SHAREHOLDERS' FUNDS Deposits from customers | 6,360,344  | 6,208,081  |
| Deposits and placements of banks                            | 0,300,344  | 0,200,001  |
| and other financial institutions                            | 831,307  | 779,000  |
| Obligations on securities sold                              | 651,507  | 777,000  |
| under purchase agreements                                   | ~  |  |
| Bills and acceptance payable                                | 100,417  | 110,480  |
| Other liabilities   | 291,650  | 351,119  |
| Provision for taxation                                      | 9,625  | 7,408  |
| Total Liabilities   | 7,593,343  | 7,456,088  |
| Islamic banking capital fund                                | 500,000  | 500,000  |
| Reserves  | 205,651  | 164,732  |
| Islamic Banking Funds                                       | 705,651  | 664,732  |
| Total Liabilities and<br>Islamic Banking Funds              | 8,298,994  | 8,120,820  |
| COMMITMENTS AND CONTINGENCIES                               | 001 071  | 044 270  |
| CONTINGENCIES   | 881,971  | 966,378  |

## 28b Unaudited Income Statements for the 2nd Quarter and Cumulative 6 Months Ended 31 December 2008

#### 2nd Quarter Ended Ended 31/12/2007 31/12/2008 31/12/2007 31/12/2008 RM'000 RM'000 RM'000 RM'000 **Group** Income derive from investment of deposits' funds and others 90,397 71,557 184,018 143,217 Income derive from investment of shareholders' funds 7,467 7,951 19,550 15,914 Allowance for losses on financing 54 (6,229)(145)(11,736)Provision for commitments and contingencies Impairment loss 794 (249)Profit equalisation reserve (7,050)(11,227)Other expenses directly attributable to the investment of the deposits and shareholders' funds 192,196 Total distributable income 90,868 73,030 148,189 Income attributable to deposits (52,473)(38,850)(110,543)(80,286)67,903 Total net income 38,395 34,180 81,653 Other operating expenses (12,967)(31,088)(26,059)(15,827)Profit before taxation and zakat 50,565 41,844 22,568 21,213 Zakat (29)(13)Taxation (5,660)(5,482)(12,660)(10,887)16,895 Profit after taxation and zakat 15,731 37,876 30,957 37,876 Profit attributable to shareholders 16,895 15,731 30,957 7.58 Earning per share - basic (sen) 3.38 3.15 6.19 3.38 3.15 7.58 6.19 Earning per share - fully diluted (sen)

**Cumulative Six Months** 

# 28c Financing, advances and other financing

# (i) By type

# The Group

|  | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 |
|--|--|--|
| Cash line                                      | 8,233  | 11,230   |
| Term financing                                 |  |  |
| - Housing financing                            | 3,492,726  | 3,192,524  |
| - Hire purchase receivable                     | 2,720,998  | 2,971,414  |
| - Lease receivable                             | 18,632   | 21,080   |
| - Other term financing                         | 337,000  | 356,760  |
| Claims on customers under                      |  |  |
| acceptance credit                              | 183,430  | 197,898  |
| Staff financing                                | 29   | 41   |
| Revolving credit                               | -  | 26   |
| Others   | 701  | 778  |
|  | 6,761,749  | 6,751,751  |
| Less: Unearned income                          | (2,584,817)  | (2,419,663)  |
|  | 4,176,932  | 4,332,088  |
| Less: Allowance for bad and doubtful financing |  |  |
| - General                                      | (62,231)   | (65,025)   |
| - Specific                                     | (29,047)   | (24,734)   |
| Total net financing, advances                  |  |  |
| and other financing                            | 4,085,654  | 4,242,329  |

# (ii) By contract

|                                 | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 |
|---------------------------------|--|--|
| Bai' Bithaman Ajil (deferred    |  |  |
| payment sale)                   | 1,565,955  | 1,484,449  |
| Ijarah (lease)                  | 17,906   | 20,028   |
| Ijarah Muntahia Bittamlik/AITAB |  |  |
| (lease ended with ownership)    | 2,409,641  | 2,629,727  |
| Murabahah (cost-plus)           | 183,430  | 197,884  |
|                                 | 4,176,932  | 4,332,088  |

# 28c Financing, advances and other financing (continued)

# Non-performing financing

# (i) Movements in non-performing financing, advances and other financing

|   | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 |
|---|--|--|
| At beginning  | 45,754   | 61,070   |
| Classified as non-performing  |  |  |
| during the period   | 93,841   | 185,715  |
| Reclassified as performing  | (75,198)   | (153,442)  |
| Amount recovered  | (11,435)   | (29,708)   |
| Amount written off  | (7)  | (17,881)   |
| At end  | 52,955   | 45,754   |
| Net non-performing financing, advances and other financing                                  | 23,908   | 21,020   |
| Ratio of net non-performing financing, advances and other financing to total net financing, | 0.70   | 0.597  |
| advances and other financing  | 0.6%   | 0.5%   |

# 28c Financing, advances and other financing (continued)

# (ii) Movements in allowance for bad and doubtful financing

|   | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 |
|---|--|--|
| General allowance   |  |  |
| At beginning  | 65,025   | 55,932   |
| Allowance made / (written back)                                     | (2,794)  | 9,093  |
| At end  | 62,231   | 65,025   |
| As % of gross financing, advances and other financing less specific |  |  |
| allowance   | 1.5%   | 1.5%   |
| Specific allowance  |  |  |
| At beginning  | 24,734   | 29,917   |
| Allowance made / (written back)                                     | 7,442  | 21,780   |
| Amount recovered  | (3,122)  | (9,082)  |
| Amount written off  | (7)  | (17,881)   |
| At end  | 29,047   | 24,734   |

# 28d <u>Deposits from customer</u>

# By type of deposit

|                                     | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 |
|-------------------------------------|--|--|
| Non-Mudharabah                      |  |  |
| Demand deposits                     | 377,646  | 362,557  |
| Saving deposits                     | 565,186  | 555,853  |
| Negotiable Islamic Debt Certificate | 1,003,600  | 529,911  |
| Others                              | -  | -  |
|                                     | 1,946,432  | 1,448,321  |
| Mudharabah                          |  |  |
| Demand deposits                     | -  | -  |
| Saving deposits                     | 510,352  | 478,049  |
| General investment deposits         | 1,608,503  | 1,635,080  |
| Specific investment deposits        | 2,295,057  | 2,646,631  |
| Others                              | -  | -  |
|                                     | 4,413,912  | 4,759,760  |
|                                     | 6,360,344  | 6,208,081  |

# HONG LEONG BANK BERHAD ("HLB" or "Bank") ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF THE BURSA MALAYSIA SECURITIES BERHAD

#### 1 Review of performance

#### Current quarter against previous corresponding quarter

The Group recorded a pre-tax profit of RM340.0 million for the current financial quarter ended 31 December 2008, an increase of RM47.0 million or 16% as compared to previous corresponding quarter. The increase in profitability was due to increase in net-income of RM40.0 million. However the above increase was mitigated by higher operating expenses of RM11.3 million and higher loan loss provision of RM0.6 million.

## Financial year-to-date against previous financial year-to-date

The Group pre-tax profit for the six months ended 31 December 2008 stood at RM656.0 million, an increase of RM107.2 million as compared to RM548.8 million in the previous corresponding period. Net interest income increased by RM40.5 million while non-interest income increased by RM72.6 million or 30%. Loan loss provision also lower by RM7.7 million. The increased in pre-tax profit was also contributed by RM46.4 million arising from share of profits in Bank of Chengdu Ltd. However, the above was mitigated by higher impairment loss.

## 2 Review of performance of current quarter against preceding quarter

For the current financial quarter, the Group recorded a pre-tax profit of RM340.0 million as compared to RM315.9 million in the preceding quarter, an increase of RM24.2 million mainly from higher net income of RM14.1 million.

## 3 Current year prospect

The Group continue to be cautiously optimistic on the outlook for the Bank despite the external head-winds from the US financial crisis and continuously slumping in commodity price. The Group will remain opportunistic on the business growth, while maintaining continued vigilance on risk, growth and sustainability.

#### 4 Variance in profit forecast and shortfall in profit guarantee

This note is not applicable to the Group.

#### 5 Taxation

|                      | Current<br>Quarter<br>Ended<br>31/12/2008<br>RM'000 | Corresponding<br>Quarter<br>Ended<br>31/12/2007<br>RM'000 | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Period<br>Ended<br>31/12/2007<br>RM'000 |
|----------------------|---|---|--|--|
| The Group            |   |   |  |  |
| Malaysian income tax | 80,711  | 76,292  | 157,005  | 145,428  |
| Oversea tax          | -   | -   | -  | -  |
|                      | 80,711  | 76,292  | 157,005  | 145,428  |
| Transfer from/(to)   |   |   |  |  |
| deferred taxation    | 2,138   | 2,509   | (172)  | 969  |
|                      | 82,849  | 78,801  | 156,833  | 146,397  |

|                      | Current<br>Quarter<br>Ended<br>31/12/2008<br>RM'000 | Corresponding<br>Quarter<br>Ended<br>31/12/2007<br>RM'000 | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Period<br>Ended<br>31/12/2007<br>RM'000 |
|----------------------|---|---|--|--|
| The Bank             |   |   |  |  |
| Malaysian income tax | 68,826  | 70,830  | 130,617  | 133,792  |
| Oversea tax          | •   | -   | -  | -  |
|                      | 68,826  | 70,830  | 130,617  | 133,792  |
| Transfer from/(to)   |   |   |  |  |
| deferred taxation    | 2,671   | 2,397   | 1,118  | 1,467  |
|                      | 71,497  | 73,227  | 131,735  | 135,259  |

The Bank's effective tax rate for the financial period approximates the statutory tax rate while the Group effective tax rate is lower than the statutory tax rate as certain income was not subject to tax.

## 6 Profit on sale of unquoted investments/properties

There were no material gains or losses on disposal of unquoted investments (other than in the ordinary course of business) and/or properties for the financial period under review.

## 7 Purchase and disposal of quoted securities

There were no purchase or disposal of quoted securities for the financial period under review other than those purchased or disposed in the ordinary course of business.

## 8 Status of corporate proposals

There were no corporate proposals announced but not completed as at the date of this report other than as mentioned below:-

The Bank had on 18 December 2008, announced that its wholly-owned subsidiary, HLF Credit (Perak) Berhad ("HLFCP") proposes to issue up to RM1,096,326 million nominal value of unsecured and unsurbordinated bonds ("Proposed Bonds Issue") to raise funds to subscribe for foreign currency denominated principal protected investments through its subsidiaries.

The tenure of the Bonds will be for four (4) years from the date of issuance. The Bonds will be issued via private placement basis. HLB will be assuming the role of Principal Advisor/Lead Arranger of the Proposed Bonds Issue.

The Proposed Bonds is subject to the approval of the Securities Commission.

## 9 Group borrowings

This note is not applicable to the Group because there are no borrowings.

# 10 Deposits and debt securities

|   | The C  | <u>Group</u>                                       | The Bank   |  |  |
|---|--|--|--|--|--|
|   | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 |  |
| Deposits from customers Fixed deposits Negotiable instruments of                                    | 35,045,550   | 33,984,323   | 31,191,998   | 29,766,590   |  |
| deposit   | 3,004,148  | 1,697,204  | 2,049,219  | 1,215,964  |  |
| Demand deposits   | 6,324,458  | 6,000,146  | 5,960,651  | 5,651,734  |  |
| Saving deposits   | 7,537,394  | 7,491,714  | 6,461,856  | 6,457,812  |  |
| Short term corporate placement  | 13,697,581   | 13,159,163   | 13,697,581   | 13,159,163   |  |
| Other   | 149,474  | 215,397  | 149,474  | 215,397  |  |
|   | 65,758,605   | 62,547,947   | 59,510,779   | 56,466,660   |  |
| The maturity structure of fixed deposits and negotiable instruments:  One year or less (short term) | 36,893,486   | 34,737,382   | 32,245,262   | 30,254,520   |  |
| More than one year  | , ,  | ,,   | ,- ·- ,- ·-  | , ,  |  |
| (medium/long term)  | 1,156,212  | 944,145  | 995,955  | 728,034  |  |
|   | 38,049,698   | 35,681,527   | 33,241,217   | 30,982,554   |  |
|   | The C  | Group  | The Bank   |  |  |
|   | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 |  |
| Deposits and placements of<br>banks and other financial<br>institutions                             |  |  |  |  |  |
| Licensed banks  | 2,513,499  | 5,891,409  | 2,296,499  | 5,302,409  |  |
| Other financial institutions  | 468,842  | 481,167  | 39,440   | 291,167  |  |
|   | 2,982,341  | 6,372,576  | 2,335,939  | 5,593,576  |  |
| The maturity structure of deposits and placements of banks and other financial institutions:        |  |  |  |  |  |
| One year or less (short term) More than one year  | 2,982,341  | 6,372,576  | 2,335,939  | 5,593,576  |  |
|   |  |  |  |  |  |
| (medium/long term)  | -  | -  | -  | -  |  |
|   | 2,982,341  | 6,372,576  | 2,335,939  | 5,593,576  |  |

#### 11 Subordinated bonds

|                                     | The Group an   | The Group and The Bank                             |  |  |
|-------------------------------------|--|--|--|--|
|                                     | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Year<br>Ended<br>30/06/2008<br>RM'000 |  |  |
| Subordinated bonds - USD200 million | 727,766  | 671,750  |  |  |

On 3 August 2005, the Bank issued USD200 million in aggregate principal amount of Subordinated Bonds ("the Bonds") due 2015 callable with step-up in 2010. The Bonds bear interest at the rate of 5.25% per annum from, and including 3 August 2005 to, but excluding 3 August 2010 and, thereafter, at a rate per annum equal to the 5 Year US Treasury Rate plus 2.717%. The interest is payable semi-annually in arrears on 3 February and 3 August in each year, commencing on 3 February 2006. The Bonds were issued at a price of 99.848 per cent of the principal amount of the Bonds. The Bonds will, subject to the prior written approval of Bank Negara Malaysia, if required, be redeemable in whole but not in part, at the option of the Bank on 3 August 2010 or in the event of certain changes affecting taxation in Malaysia or any other jurisdiction where the Bank has to pay tax in relation to the Bonds, at their principal amount plus accrued interest.

The Bonds constitute unsecured liabilities of the Bank, and are subordinated in right of payment to the deposit liabilities and all other liabilities of the Bank in accordance with the terms and conditions of the issue and qualify as Tier 2 capital for the purpose of determining the capital adequacy ratio of the Group and the Bank.

# Off-balance sheet financial instruments

Details of financial instruments with off-balance sheet risk as at 31 December 2008:

The Group

|                       | Principal  | 1 mth      | >1 - 3     | >3 - 6     | >6 - 12   | >1 - 5     | > 5 years |
|-----------------------|------------|------------|------------|------------|-----------|------------|-----------|
| Items                 | Amount     | or less    | Mths       | Mths       | Mths      | Years      | ,         |
| RM'000                |            |            |            |            |           |            |           |
| Foreign exchange      |            |            |            |            |           |            |           |
| related contracts     |            |            |            |            |           |            |           |
| - forwards            | 14,687,368 | 4,610,966  | 4,773,676  | 4,026,399  | 1,276,327 | -          | -         |
| - swaps               | 18,242,079 | 6,653,908  | 4,335,749  | 1,854,672  | 1,599,113 | 3,286,708  | 511,929   |
| - options             | 711,048    | 264,396    | 318,606    | 118,990    | 9,056     | -          | -         |
| Interest rate related |            |            |            |            |           |            |           |
| contracts             |            |            |            |            |           |            |           |
| - forwards            | - 1        | -          | -          | -          | -         | -          | -         |
| - futures             | 8,918,249  | -          | -          | 2,759,792  | 2,328,319 | 3,830,138  | -         |
| - swaps               | 24,722,247 | 455,361    | 2,132,000  | 1,304,526  | 1,507,110 | 18,715,922 | 607,328   |
| Total                 | 67,280,991 | 11,984,631 | 11,560,031 | 10,064,379 | 6,719,925 | 25,832,768 | 1,119,257 |

## The Bank

|                                 | Principal  | 1 mth     | >1 - 3    | >3 - 6    | >6 - 12   | >1 - 5     | > 5 years |
|---------------------------------|------------|-----------|-----------|-----------|-----------|------------|-----------|
| Items                           | Amount     | or less   | Mths      | Mths      | Mths      | Years      |           |
| RM'000                          |            |           |           |           |           |            |           |
| Foreign exchange                |            |           |           |           |           |            |           |
| related contracts               |            |           |           |           |           |            |           |
| - forwards                      | 10,292,488 | 4,919,422 | 3,587,368 | 1,145,925 | 639,773   | -          | -         |
| - swaps                         | 9,918,724  | 3,222,167 | 1,546,772 | 785,620   | 485,565   | 3,579,932  | 298,668   |
| - options                       | 1,124,924  | 579,462   | 417,416   | 118,990   | 9,056     | -          | -         |
| Interest rate related contracts |            |           |           |           |           |            |           |
| - forwards                      | <u>.</u>   | _         | _         | _         | _         | _          | _         |
| - futures                       | 8,918,249  | _         | -         | 2,759,792 | 2,328,319 | 3,830,138  | -         |
| - swaps                         | 24,722,247 | 455,361   | 2,132,000 | 1,304,526 | 1,507,110 | 18,715,922 | 607,328   |
| Total                           | 54,976,632 | 9,176,412 | 7,683,556 | 6,114,853 | 4,969,823 | 26,125,992 | 905,996   |

#### Off-balance sheet financial instruments (continued)

Foreign exchange, interest rate, equity and commodity related contracts are subject to market risk and credit risk.

#### Market risk

Market risk is the potential change in value caused by movement in market rates or prices. The contractual amounts stated above provide only a measure of involvement in these types of transactions and do not represent the amount subject to market risk. Exposure to market risk may be reduced through offsetting on and off-balance sheet positions. As at the end of the financial period, the amount of contracts which were not hedged effectively and hence, exposed to foreign exchange and interest rate market risk were RM744,744,604 (FYE June 2008: RM881,960,520) and RM30,757,335,160 (FYE June 2008: RM30,084,196,890) respectively.

#### Credit risk

Credit risk arises from the possibility that a counter-party may be unable to meet the terms of a contract in which the Group has a gain position. As at the end of the financial period, the amount of credit risk, measured in terms of the cost to replace the profitable contracts, was RM823,522,356 (FYE June 2008: RM640,117,890). This amount will increase or decrease over the life of the contracts, mainly as a function of maturity dates and market rates or prices.

#### Related accounting policies

Derivative financial instruments are measured at fair value and are carried as assets when the fair value is positive and as liabilities when the fair value is negative. Any gain or loss arising from a change in the fair value of the derivatives is recognised in the income statements unless they are part of a hedging relationship which qualifies for hedge accounting where the gain or loss is recognised as follows:

#### Fair value hedge

Where a derivative financial instrument hedges the changes in fair value of a recognised asset or liability, any gain or loss on the hedging instrument is recognised in the income statement. The hedged item is also stated at fair value in respect of the risk being hedged, with any gain or loss being recognised in the income statement.

#### Cash flow hedge

Gains and losses on the hedging instrument, to the extent that the hedge is effective, are deferred in the separate component of equity. The ineffective part of any gain or loss is recognised in the income statement. The deferred gains and losses are then released to the income statement in the periods when the hedged items affects the income statement.

## 14 Material litigation

The Group does not have any material litigation which, in the opinion of the Directors, would have a material adverse impact on the financial results of the Group.

#### 15 Dividend

An interim dividend of 9.0 sen per share less income tax of 25% has been proposed for the current quarter.

(i) Amount per share: 9.0 sen (less 25% taxation).

(ii) Previous corresponding quarter: 9.0 sen per share (less 26% taxation).

(iii) Entitlement date: 27 February 2009

(iv) Payment date: 16 March 2009

## 16 Earnings per share

#### a) Basic earnings per share

Basic earnings per share is calculated by dividing the profit after taxation and minority interest by the weighted average number of ordinary shares (excluding treasury shares) in issue during the period.

|   | Current<br>Quarter<br>Ended<br>31/12/2008<br>RM'000 | Corresponding Quarter Ended 31/12/2007 RM'000 | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Period<br>Ended<br>31/12/2007<br>RM'000 |
|---|---|---|--|--|
| The Group   |   |   |  |  |
| Net profit attributable to                                      |   |   |  |  |
| shareholders of the company                                     | 257,427   | 213,844                                       | 499,470  | 402,110  |
| Weighted average number of                                      |   |   |  |  |
| ordinary shares in issue ('000)                                 | 1,580,107   | 1,580,107                                     | 1,580,107  | 1,580,107  |
| Less: Treasury shares held                                      | (131,092)   | (130,534)                                     | (131,092)  | (130,534)  |
|   | 1,449,015   | 1,449,573                                     | 1,449,015  | 1,449,573  |
| Basic earnings per share (sen)                                  | 17.8  | 14.8  | 34.5   | 27.7   |
| The Bank Net profit attributable to shareholders of the company | 210,861   | 198,331                                       | 386,401  | 375,695  |
| Weighted average number of                                      |   |   |  |  |
| ordinary shares in issue ('000)                                 | 1,580,107   | 1,580,107                                     | 1,580,107  | 1,580,107  |
| Less: Treasury shares held                                      | (131,092)   | (130,534)                                     | (131,092)  | (130,534)  |
|   | 1,449,015   | 1,449,573                                     | 1,449,015  | 1,449,573  |
| Basic earnings per share (sen)                                  | 14.6  | 13.7  | 26.7   | 25.9   |

## Earnings per share (continued)

# b) Fully diluted earnings per share

For the fully diluted earnings per share, the weighted average number of ordinary shares in issue (excluding treasury shares) is adjusted to assume conversion of all ESOS options into ordinary shares.

|   | Current<br>Quarter<br>Ended<br>31/12/2008<br>RM'000 | Corresponding<br>Quarter<br>Ended<br>31/12/2007<br>RM'000 | Financial<br>Period<br>Ended<br>31/12/2008<br>RM'000 | Financial<br>Period<br>Ended<br>31/12/2007<br>RM'000 |
|---|---|---|--|--|
| The Group   |   |   |  |  |
| Net profit attributable to  | 257.427   | 212 044   | 400 470  | 402 110  |
| shareholders of the company   | 257,427   | 213,844   | 499,470  | 402,110  |
| Weighted average number of ordinary shares in issue (diluted) ('000): |   |   |  |  |
| - during the year   | 1,449,015   | 1,449,573   | 1,449,015  | 1,449,573  |
| - adjustment for ESOS   | -   | -   | -  | -  |
|   | 1,449,015   | 1,449,573   | 1,449,015  | 1,449,573  |
| Fully diluted earnings per share (sen)                                | 17.8  | 14.8  | 34.5   | 27.7   |
| The Bank Net profit attributable to shareholders of the company       | 210,861   | 198,331   | 386,401  | 375,695  |
| Weighted average number of ordinary shares in issue (diluted) ('000): |   |   |  |  |
| - during the year   | 1,449,015   | 1,449,573   | 1,449,015  | 1,449,573  |
| - adjustment for ESOS   | -   | -   | -  | -  |
|   | 1,449,015   | 1,449,573   | 1,449,015  | 1,449,573  |
| Fully diluted earnings per share (sen)                                | 14.6  | 13.7  | 26.7   | 25.9   |